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OF  
TERRE HAUTE, IND.  
TOGETHER WITH AN ACCOUNT OF HER  
Material Development and Progress,  
AND  
A SERIES OF COMPREHENSIVE SKETCHES  
OF HER  
Representative Business Enterprises.

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TERRE HAUTE, IND.  
JAN. P. MCKINNEY, PUBLISHER.  
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# The Industrial Advantages OF TERRE HAUTE, IND.

By JAS. P. MCKINNEY.

## **The Inception and Settlement of Terre Haute.**

While this volume in no way purports to be a history, yet it is proper at the outset to embody in it a few of the more notable facts in the development of this populous locality from the trackless waste it once was.

At the beginning of the present century Terre Haute was unknown, and as to its fame being unsung, why, there was nothing to sing about. Near the first half of the second decade of the century had elapsed when the site of the city still formed a part of the great prairie land overrun by itinerant Indians, straggling trappers, buffaloes and other denizens of the "Wild West."

When trading-posts, established by the French, dotted a line from the Canadas to New Orleans, the *voyageurs*, whose batteaux traversed the Wabash, gave to the beautiful prairie, noticeable for its elevation above the low banks and bottom lands of the river, the name of Terre Haute, but it was not until 1816 that the town was platted by a company of settlers known as the Terre Haute Land Company. The site of Terre Haute was originally a terraced plateau of beautiful prairie, dotted with little groves and intersected by several little streams. Two or three miles back from the river an elevation or bluff bounds the prairie and offers the locations for future summer residences. With a faith that it might grow to be a town of some hundreds of people, a reservation was made for a church, school house and court house, but in those days they needed a court house the most, for it was built first, and the church about fifteen years later. The original public school ground now shows the fine State Normal School, through which about a thousand students pass every year. The old court house, built in the regulation square-box-pattern, has been replaced by a building of great architectural beauty, worth half a million or more, built of that fine Indiana stone known as

oolitic limestone, as imperishable as the pyramids. The designers started the city by rule and compass, gave it straight, wide, right-angled streets and regularly laid out blocks, after which it steadily grew and became the beautiful city it now is without the benefit of extravagance by anybody.

There is but little trace of the French remaining, though some of the rich lands along the Wabash were settled by the Canadian French, whose friendship in Revolutionary days was rewarded by grants of land from our National Government. The great fertility and advantageous location of Terre Haute made it an important trading and distributing point when it was but a village. Flotillas of "broad horns," or flat-boats, and quite a fleet of little steam-boats were loaded with pork and produce for the Mississippi river and New Orleans. Often in the spring flood a thousand "broad horns" would be afloat between Terre Haute and the lower Ohio. When the line of trade shifted from north and south to east and west this point was still in the highway, and the great National road, from Maryland to the Mississippi river, passed through it; the Wabash and Erie canal, for a time such an important connection of the lakes and the Ohio, also passed through it, to be succeeded in '53 by a railroad as an avenue for eastern trade. Terre Haute had to share in the vicissitudes of Indiana when in the rage for internal improvements the State staggered under the debts contracted for canals and roads, but which were finally cancelled, leaving it free from debt and with one of the largest school funds in the Union. The National road, with its stage coaches, was paralleled by the Terre Haute & Richmond railroad, destined to be an important link in the greatest railroad system of the world—the pioneers of the nine railroads which converge to this city. So naturally is this a center of trade and on the main highways of travel from east to west and north to south that the railroads, all important, come with but little effort or cost on the part of the city, and now no heavy railroad debt burdens its tax-payers. To the 5,000 people here just before the T. H. & I. was built may be added 5,000 for each new road—but the new census will probably show more than 45,000 for the nine.

War times found Terre Haute an active little city of seven or eight thousand people. It was on the edge of a district more than suspected of "sympathy," but went into the national struggle with an ardor characteristic of Indiana and its superb war record, and returned to peace with the stimulus for trade and money-making which was one of the effects of the war throughout the north. The opening of one of the most remarkable coal fields in the United States but a few miles from Terre Haute and the discovery that other beds of coal were beneath it and around it in all directions, with the increase of railroads naturally turned the attention of its business men to manufactures and jobbing. The small beginnings with native capital have grown to great enterprises fostered by home capital and their own profits, but great as they are they might be easily quadrupled and profitably supported in the field penetrated by the nine railroads which radiate from Terre Haute like spokes from a hub.

The city is delightfully situated upon an elevation of about sixty feet on the east bank of the Wabash river, near the lower edge of Fort Harrison prairie, which is regarded as the finest in the country. It is distant west of Indianapolis seventy-three miles, and is nearly equi-distant from each of the cities of Cincinnati, Chicago and St. Louis, with which and all other parts of the country it is connected by excellent railway service. The Wabash river, which washes its foot hills, rises in Mercer County,



VIGO COUNTY COURT HOUSE.

Ohio, and flows north-west into Huntington, Ind., where it receives Little river, which rises near the junction of the head branches of Maumee river. It then crosses the State in a south-west direction, receiving Eel and Tippecanoe rivers, on the north, and Salamonie and Mississinewa rivers on the south side, and a little below Terre Haute it takes a more southerly direction, forming the boundary line between Indiana and Illinois, until its entrance into the Ohio, sixty-eight miles above the mouth of Cumberland river, and 127 miles above the Mississippi. It is the largest northern tributary of the Ohio, and the second in its size

in its whole course. It connects Lake Erie with the Ohio river by means of the Wabash and Erie canal. Its entire length is about six hundred miles, of which more than four hundred and fifty miles have been navigable by steamboats at high water. Besides having this easy access to all the grand highways of navigation in the country, railroads have come to the city from all quarters, and have so cultivated their fields of operation that they are now, by great odds, the largest arm of the commercial service of the city, constituting a transportation system rarely equaled elsewhere.

### **The Wabash River.**

The Wabash has been a river of varying fortunes—once quite a fleet of steamboats would lie at Terre Haute loading for trade on the Ohio and Mississippi and returning with loads from the East via the Ohio or from New Orleans. Pork packing was an important business; shipments of pork and grain by the steamers and flatboats were very heavy. Railroads came and steamboats were gone. There was a time when the fishing boat above was the biggest craft to be seen, but there has been something of a revival. Boats of considerable tonnage are owned in Vincennes and Terre Haute. The Hudnut Milling Company owns two large steamboats which bring much freight from the towns below us, and are used in carrying corn from the rich Wabash bottoms to the Hudnut mills. The supplies of grain and produce drawn from the Wabash, and the goods shipped to the towns along make a very considerable trade.

The river is not often thought of as an addition to the beauty of Terre Haute, since it winds around that part of the city given up to mills, lumber yards, etc., but it shows more of the picturesque than it is given credit for, sweeping around the city in easy curves, with a swift current and often spreading its waters a great distance across the bottom lands towards the west. From the opposite bank the river front of the city shows an imposing range of business and manufacturing institutions. Beginning at the south the Tool Works buildings loom up as do also the Distillery company's buildings from their high location surrounded by an array of cattle sheds, warehouses, corn cribs and cooper shops; then follow the Gas company's fine plant, the Artesian bath houses, the Conant mill, the large and imposing stone building on an eminence from which faces show through iron bars, the large poultry packing house of A. Jordan, the big cooper shops of James Nichols, the 800-barrel mill of Willard Kidder, the Terre Haute Produce Company's busy poultry packing house, the planing mills, box factory, saw mill and extensive lumber yards of the Wabash Lumber Company, the new hominy mills of the Hudnut Milling Company, Rolling Mill employing 400 people, the Hoop Factory, the Water Works building and a number of brick yards at each end of the row. Altogether this represents a great deal of business.

The census of 1870 gave Terre Haute a population of 16,103,



that of 1880, 26,042, and the census of the present year is expected to show not less than 40,000, while many well-informed persons make it at present ten per cent. greater. Turning from the vision of those hardy settlers standing in 1816 viewing the meadows and forests where Terre Haute has since grown, we pass to the present time and the enterprising city of Terre Haute rises in all its proportions, wealth and business before us. What wondrous records the years contain of change and progress! In them have had birth and growth the steamboat, the railroad, the telephone, the



TERRE HAUTE POST OFFICE.

electric light, and the greatest of all, liberty and freedom for all citizens. Where in 1816 a little village stood on the verge of civilization, peering timidly into the forest beyond, in 1890 an important city stands with fifty millions of people to the west of her, while the electric telegraph, the railroad and the steamboat connect her with the world and its commerce. Our business is with the present; with living men and their daily occupation and successes—what they are doing for themselves in manufactures, commerce, trade and finance and in advancing the general prosperity of the community, and by so doing point out to others the unequalled opportunities that are here waiting to be utilized.

### **Terre Haute in 1890.**

It has been somewhat irreverently said that "God made the country and man made the town." Were this true of other cities the saying has but a partial application to Terre Haute, whose grand "umbrageous temples not made with hands," are the glory of the streets and avenues and the pride of the inhabitants. As a place of residence Terre Haute is unsurpassed, if indeed equaled by any other Western city. Its velvety lawns, fine drives, its shaded streets, its healthfulness, its equable climate, the prevalence of thrift and comfort apparent even in the dwellings of the middle classes, and the numerous spacious and costly mansions of the rich, together with unsurpassed religious privileges and educational facilities, combine to make this city one of the few spots on earth akin to paradise.

### **A City of Homes.**

This designation cannot be improved upon, for after admiring the splendid residences of the wealthy and the handsome houses of the well-to-do, the eye of the visitor will rest with infinite pleasure upon the houses of the mechanic, the clerk, the young business man and the laborer, miles and miles of the streets being lined with neat but inexpensive houses, often surrounded by a plot of ground, and each owned by its occupant. Land has never been held at fancy prices, and the result is as has been stated. The reasonable prices at which the working classes have been able to obtain the great boon of owning their own domiciles, has materially enhanced the welfare of the city, and apart from stimulating habits of thrift, has created a class of citizens who are content, and having a stake in the country are not so prone to become mixed up in labor troubles. This is perhaps one reason of the infrequency of strikes here, and, generally speaking, the relations between employer and employed have been of the most friendly character. The savings bank and numerous building and loan associations have done much good in this direction by loaning money at low rates of interest to mechanics and others, to enable them to own their own houses. Numerous capitalists also stand ready to build and sell houses, payment to be made in small weekly sums, out of the savings of wages, and no mechanic with steady employment and decent wages need be without a home of his own in Terre Haute for any length of time, if he desires to have one. Hundreds of houses have been built in this way in the past few years and the suburbs of Terre Haute are rapidly filling up with neat and tasteful homes for the masses.

### **The Streets**

are almost always the first subjects of remark by visitors to the city, and worthily so, both on account of their width, cleanliness, and fine shade trees, with which they are almost universally lined. The principal streets are Wabash Avenue, running at right angles to the river, and Ohio, Cherry, Mulberry, Poplar and



ROSE ORPHAN HOME

Wagon-travelled streets with cross streets numbering from 1 to 20, as to which there are many others rapidly approaching the first named under the attributes of modern improvements.

### Collett Park

is a beautiful tract of woodland and lawn twenty acres in extent, taking its name from the Colletts who purchased it at Terre Haute. The city is watered by the gut and in general is pride well watered by many exposures. A sharp advance in real estate near it proves the desirability of the location. A rapid growth is springing up in its neighborhood and the city is fast becoming one of the most beautiful and promising to the city surrounding Collett Park at an early day.

### Water Works.

The supply of water for household and manufacturing purposes is not only protected from fire as is absolutely assured is for a city in the country. The Water Works located on the bank of the Washburn river furnish water by direct supply and at a pressure which will take a steam over the city and into the city. There are twenty miles of main pipe and 1200 of the latter is owned by the Fire Department to protect city property within the city limits. Records of fire service show that at almost any point in the corporation several streams can be turned upon a fire place, saving a few minutes after the first warning by the Fire Alarm Telegraph system. The efficiency of the Water Works is proven by the rates of insurance which are twenty to thirty percent lower than in other Western cities.

### Fire Department.

Along with other good things Terre Haute possesses an excellent paid Fire Department consisting of steam fire engines and a hand engine, an alarm clock, a fire alarm telegraph system and other necessary apparatus of the latest improved character. The force of the department is trained in expert and the service has been put upon a most efficient basis.

### Police Department.

All parts of the city are well patrolled by a sturdy and experienced force of police which we are happy to say owing to the money character of the community and the assistance of the citizens, there is more order in the city than in any other city of the same size. The force of the department is in no wise neglected for these reasons.

### The Inducements

offered to desirable manufacturers to settle in Terre Haute are not confined to cheap freight and land for building, these are sufficient in themselves to secure success. The city is noted in its reputation. An instance of its spirit was lately shown in the contributions of large sums of money as well as





FIG. 10. The new city of Vico, (France) produces the best ground water in the country. It is the only place in the country where the water is so pure and so good as to be fit for drinking. It is the only place in the country where the water is so pure and so good as to be fit for drinking.

VICO AGRICULTURAL SOCIETY--RACE COURSE AND GRAND STAND



NOTE: The water of Vico is the only water in the country that is so pure and so good as to be fit for drinking. It is the only place in the country where the water is so pure and so good as to be fit for drinking.





The Terre Haute Distillery is the largest establishment in the world producing spirits from corn. Terre Haute is the sixth flour producing city in the United States and the flour mills of Messrs. W. L. Kilder & Sons and Willard Kilder are turning out about 2,000 barrels of flour daily, which finds a market all over the world, and the same is true of the corn products of the Highland Milling Co., which is the father of the Hoany trade of this country. The running and service of the High Iron Works is shipped to Mexico and South America as well as to all parts of



**WILLARD KIDDER'S RESIDENCE.**

our own country, and the pants, overalls and work-garments clothing manufacturing by Ziegler, Grinnell & Stahl the Pants Manufacturing Company, the Farmer Manufacturing Company and Samuel Frank bear the highest reputation in the market and are in demand in all parts of the Union. The freight stock and engines of the Terre Haute Car Manufacturing Company are in active service on railroads in every direction and have no superior anywhere. Bar iron and pig-iron are manufactured by two rolling mills, one blast furnace and every kind of iron and steel from the lightest trotting buggy to the most stately coach is turned out in the several carriage factories. The manufacturing of novelties and patent articles by George Burt & Co. is rapidly growing to be a widely known enterprise and the pianocase factory



and ease of exchange sells at \$150 to \$300 an acre and will be inside the corporation in a few years. The slow advance in real estate might be called a sign of slow growth but it is not. A great many building and loan societies are putting their savings into houses and lots and established factories have increased their floor space and new textures have been added to the population, making a steady demand for more houses. It is not the nature of things that there is only to be a winter advance in Terre Haute real estate before many years. The new corner now has cut on to cheap fuel, railroad facilities and a good country has the option of land too low to fall and too desirable to advance.

With all the rapid growth of the city large blocks of residential, residential and convenient areas for factories along the various railroads are just coming into the market as certain



ROSE POLYTECHNIC INSTITUTE.

estates are being divided and long-held plans are subdivided. The sudden coming of the city in some directions brings lands into the center of business that were cow-pastures ten years ago, so that within a mile from the city's busiest point seed or stock can be bought on so close railroad in five to twenty acre blocks at very low rates.

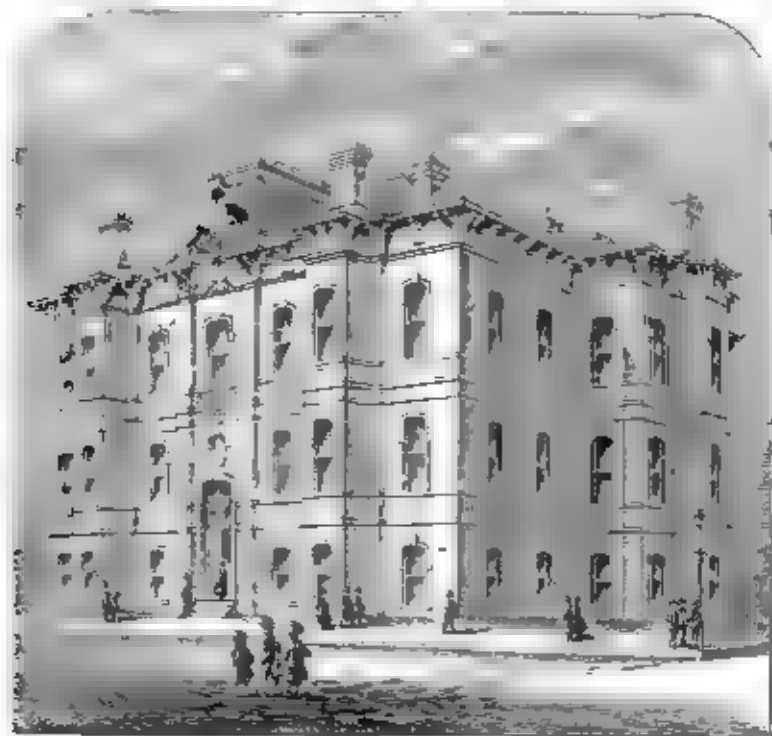
The investor who buys cheap land here in a healthy city with cheap and abundant markets has his choice of the cheapest, the best materials. Brick are about \$6 per M. for superior qualities. Pine lumber by the car is selling at \$15 per M. The best building stone in the country,oolite limestone is delivered from near-by quarries in the rough or dressed.



## THE INDIANAPOLIS &amp; ST. LOUIS, AND THE TERRE HAUTE &amp; ALTON

Proximity to competing lines to Indianapolis with its great terminal system, and to St. Louis usually following a parallel course to the Valley, and its being near enough to secure a through for the Terre Haute transfer and interchange.

Like the Valley, these routes intersect the Illinois Central offering a direct route to southern New Orleans or to northern points. They cross the L., N. A. & C., making a direct Indianapolis route. They are an important link of the great line from West to East and the Valley to Terre Haute is one of two great trunk lines, the Pennsylvania and the Bee Line, or Big 4.



PUBLIC SCHOOL NO. 1.

## THE CHICAGO &amp; EASTERN ILLINOIS

is a cutting line for cargo over which thousands of commodities, our commodities pass daily. It is the St. Joseph extension of the Valley from the Terre Haute main factories across to Chicago and a center of Midwestern Agriculture. The C. & E. I. goes north from this city, it is a great artery of Eastern shipments, and adds to the competing lines the routes out to Chicago. Further, it is a busy competitor for west bound business to its

connections with the Wabash and the important road from Chicago. It also opens another new coal field to this city.

#### THE EVANSVILLE & TERRE HAUTE,

which with the C & E I is the shortest route from Chicago to Orinda. It crosses three States via the Louisville & Nashville and several other roads inside Ky. over the system of the Louisville, Evansville & St. Louis Consolidated R. R. Co. which is owned by the E & T H R. R. Its intersection with the O & M at Vincennes, a few miles below Terre Haute, gives, and, at least, a direct road to Cassin road town. Its junction with the L & N S R R at Sullivan, Ind. opens up a large trade to Terre Haute merchants as well as a large coal trade from many of its points. It is another line to deliver iron and lumber from foreign. A large outlet for our manufacturers and products for the West, South, etc. which we ship all over the South as far as Texas and Florida. Easy routes, at least, and for the Southern shipments.

#### THE TERRE HAUTE & PEORIA,

which is coming to the front as an important road by its connection with the routes radiating from Peoria, will be of value to our stock shippers who here strike the C. B. & Q., Rock Island, Chicago, Milwaukee & St. Paul, Chicago & Alton.

#### THE EVANSVILLE & INDIANAPOLIS

is the second route between Terre Haute and the Ohio. Its chief value to Terre Haute is as a coal road and the outlet of a good territory for trade.

### Financial.

Terre Haute's banking business is perhaps the strongest support of the manufacturing and mercantile interests of the city and working advantage with these interests and their legitimate phases, our appreciative influences and partakes of the general methods of the others. Hence the banks of the city like their business enterprises are noted for their sound, energetic, yet conservative management, command the entire confidence of business men, capitalists and hold a high rank among the financial institutions of the State. There are three national banks, two private banks and one savings bank in the city.

### Building and Loan Associations.

Owing to the aid afforded by upwards of thirty five building and loan associations in Terre Haute, large numbers of neat houses have been erected in the suburbs of the city, which are being paid for by the borrowers and the habits of saving and frugal living thus inculcated will continue to bear good fruit in the future of this growing metropolis.

### Climatic and Sanitary.

No consideration is more essential to the continued prosperity and happiness of a community than health. Terre Haute, as

the lowest death rate of any city of its size in the United States. The natural features of soil, climate and topography are conducive to health and the climate is not more salubrious than any other section of the West. No other city in the West has so much natural drainage, not so hot as Los Angeles, nor the Orange. The natural drainage of this high plateau has saved the taxpayers' pockets and preserved its health. With the introduction of water works the necessary sewers followed to make perfect the city's sewage. A perfect well-to-do system of sewers has been the principal part of the city to which will be annexed Orleans when completed. A city built on high plateaus surrounded by comparatively level and fertile land is a natural immunity from the



TERRE HAUTE DISTILLERY

measles engendered by the covering vegetation of woody and marshy lands. The principal products and regulations are now steadily covering the country, which the population increases in direct ratio to the country rate of nature. Typhoid fever, one of the most common of large cities is practically unknown here, and with a population of 40,000 the present death rate is not about eight to the thousand.

### Stone and Brick.

The stone quarries, reached by rail from Terre Haute, shows inexhaustible beds of the finest stone for many purposes in the country. Our supplies of marble and granite are not as large as they were some years ago, but the best of the country is still available. The country is now better known. It is seen in the 82,000,000 of the most





### Hard-Woods.

Terre Haute is the center of an almost inexhaustible supply of hard wood lumber, ash, hickory and other valuable woods which makes this city a most favorable point for the manufacture of great quantities of implements and machinery, wagon bodies, furniture and the products of which wood is the most important part.

### Oil Wells.

Terre Haute has three producing oil wells located within a short distance of the business center of the city. A recent view of the city from the oil well, located in the west of the city, is daily. The wells are flowing wells and from their production have been struck producers. Oil has been known to exist in subterranean Terre Haute for a number of years, but it was not until recently that any organized effort was made to develop the field. The first well put down reached a paying time at a depth of 1620 feet and immediately thereafter several other wells were bored in various sections of the city, one of which, however, was a paying producer. The latest well known as Guaranty No. 3, was completed in May of the present year and is a paying producer. Two new wells are soon to be started. What it is now as a fact is established that the oil producing rock underlies the whole of Terre Haute and it has been a reality discovered as to the every promise of the future development of a valuable source of wealth to this community.

### Stock Raising.

Terre Haute is the center of an extensive and valuable stock-raising interest. The city is the home of the world-famous stallion, Axtel, which has a three-year-old record of 212 and was purchased by the present owners at the auction price of \$10,000. Numerous farms devoted to raising light harness horses and heavy cattle are located within short distances of the city and it is estimated that the value of the animals on these farms is not less than \$1,000,000. In fact the city is now recognized as a horse town as being second only to one other in Axtel is a breeding place for fine trotting horses. The best stock farms are Mr. W. P. Jones, Warren Park, a farm of 1,000 acres, Mr. W. R. McKees, Fingwood, extensive owner of the Navy, R. W. Thompson's Spring Hill farm and Mr. Samuel McKees farm, all of which farms are several miles from the city. No other locality in the country offers greater advantages for the breeding of fine horses and raising them. As a result of this, and there is no reason why Terre Haute should not in the future become the Mecca toward which all horse buyers should wend their way.

### Artesian Mineral Springs.

Terre Haute is becoming widely known as a resort for invalids who come here in large numbers for a number of reasons to test the virtues of her artesian mineral springs partake of the waters and bathe in them. These waters are said to cure the most

also cures in many classes of diseases, and luxurious and well-laid out houses have been erected for the accommodation of the public. The water is procured from wells at a depth of 2,000 feet from the surface. It is of a similar character to that of the famous Hot Springs of Arkansas, and is one potent remedy in itself. It reaches the surface at a temperature of about 83° F., and is used with commendable success by the medical profession. It has been pushed many miles of the treatment of scrofula and other diseases, and the springs give promise to become of national reputation.

### Vigo County Fair Grounds.

The grounds used for these purposes comprise about sixty acres of ground on the corner of the Vanderburgh road at its entrance to the city from the east of convenient access by either steam or horse cars. Fully equipped with substantial and commodious horse and cattle barns with two tracks, a one-way and another for truck, reputed to be the best in the United States, with large and convenient stalls. The assembly of people and the agricultural exhibits and livestock displays combine to make the annual fair notable.

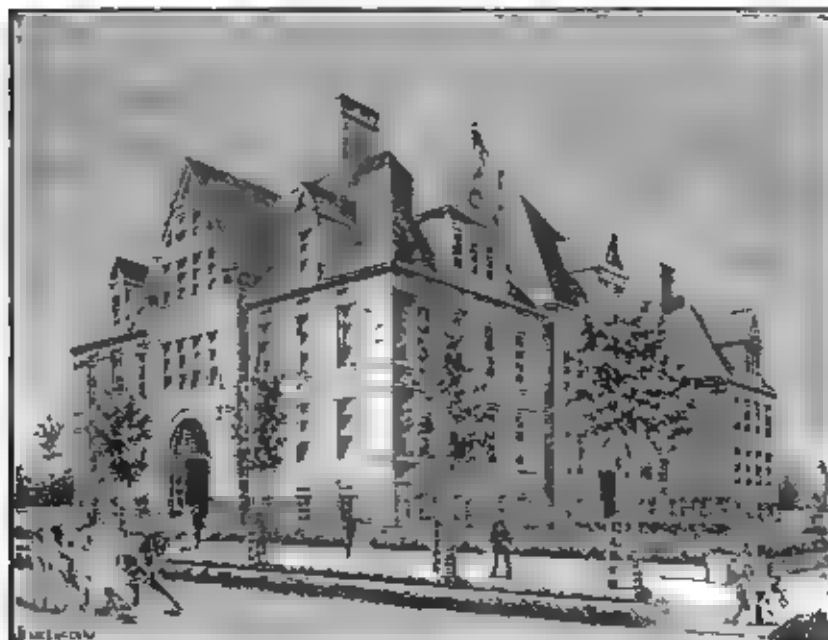
The grounds are also the scene of the spring annual meetings of the Terre Haute Trading Association, which twice seasons draw together great crowds of people from this and neighboring cities, and are of considerable importance from a business point of view.

The Vigo fairs which draw from quite a large portion of the Wabash Valley show an extent of about 4,000 exhibits occupied by about 500 exhibitors, and as a trading center are fully and well supplied. The visitor has an opportunity of seeing that Terre Haute is no center of a bare field, whether considered for its agricultural or livestock resources or as a market in which to sell goods.

### Educational.

It may be taken for granted that a city of enterprise and intelligence such as Terre Haute has considered matters of education of primary importance. No expense has been spared in perfecting and developing completely a system of schools, and not content with this several scholastic institutions of high rank have been erected and are adequately supported and managed. Schools of the best order, ready access to the poorest child in the city, are in every part of town. Every child so far as belongs to the State is to be entitled to a free education at the expense of the State. Ignorance is more costly than school, and no investment in the social betterment of good returns to the State as that of votes to the better of those who themselves are seen to be the State. Hence the doors of the public schools are thrown wide open, and the children are welcome without any exception from the children of the rich or of the poor, from the highways and the cities. In the matter of schools the city has certainly not to ask for a return. It is a point with which the State Normal School, one of the most successful institutions of its kind

in the country—to the Potashina Institute which has acquired an excellent reputation throughout the United States as one of the foremost technical schools in the world, and to its State College which ranks high as a female college and last but not least to its entire system of primary schools with its 11,000 schools which is unsurpassed in the State in respect either of the degree or

**TERRE HAUTE HIGH SCHOOL**

of the holding of the competition, its apex, there is a full factor for the holding of the competition. So the holding of the competition

## THE STATE NORMAL SCHOOL

[illegible]





### The Public Institutions

of Terre Haute are of great importance and usefulness, presenting very successful evidences of the city's accumulating wealth and of its eminently thorough and practical character. Among them are the Rose Polytechnic Institute, the Rose Orphan Home, the Rose Dispensary, the Rose Ladies Aid Fund, St. Anthony's Hospital, St. Ann's Orphan Asylum, the State Normal School, and the Public Library, etc.

A perpetual memorial to the late Chauncey Rose is a group of four noble edifices which will in some way benefit every taxpayer in the city of Terre Haute. Mr. Rose, the possessor of many millions, was governed by the belief that "what one saves is what he gives away." Since his death he gave away a large part of his fortune for great charities and useful institutions. His city and state in addition to \$100,000 given in New York. The testament in aid for the four churches and above \$1,000,000 more of it bestowed during Mr. Rose's life.

#### THE ROSE ORPHAN HOME

The home includes a large and elegant building, used for hospital purposes, kitchen, dining room and sewing parlors, laundry, office, library and sleeping quarters for employees. There are some brick cottages, separate homes for the children, a school, a rose chapel, an engine house, and ainery, and acres of orchards and a brick roofed, with slate and supplied with steam and water gas, etc.

The plan of the work is based upon the cottage system, in which small numbers of children are grouped in separate cottages under wise supervision. The accommodations are for about 100 children. Children between the ages of three and twelve years are admitted, and cannot be retained after they are sixteen years old. Children are placed out as fast as good homes can be found for them. While in the home they are taught to work and are sent to school about five hours each day, good teachers and the most approved school books and apparatus being provided. The grounds are beautifully laid out and handsomely ornamented with shade trees, flowers, gravel walks, fountains, etc.

#### THE ROSE DISPENSARY

has a fund of \$100,000 and fulfils a very beneficial work in the care and relief of the poor and sick.

#### THE LADIES' AID SOCIETY FUND.

A very meritorious relief society had for many years carried on a charitable work, mainly depending upon voluntary contributions for its funds. Some years before his death Mr. Rose transferred to the Ladies Aid Society mortgage securities worth \$20,000, 100,000 at interest of which is expended by the society in its beneficent work for the relief and assistance of the poor and sick, the widow and orphan.



always been regarded as a "funny man" and a "D. J. Langman" as he was called. He was the "funny man" of the "funny man" and have given its "funny man" a reputation as a "funny man" that of the Detroit *Free Press* man.

#### THE GAZETTE

It is the largest weekly paper in the city. It is published every week and is the largest of the kind in the city. The *Gazette* is the largest of the kind in the city.



W. R. McKEEN'S RESIDENCE

Athletic, and a great deal of the city's business is done in the city. The city is a great deal of the city's business is done in the city. The city is a great deal of the city's business is done in the city.

#### THE NEWS,

published daily every morning is the largest daily in the city. It is the largest daily in the city. It is the largest daily in the city.







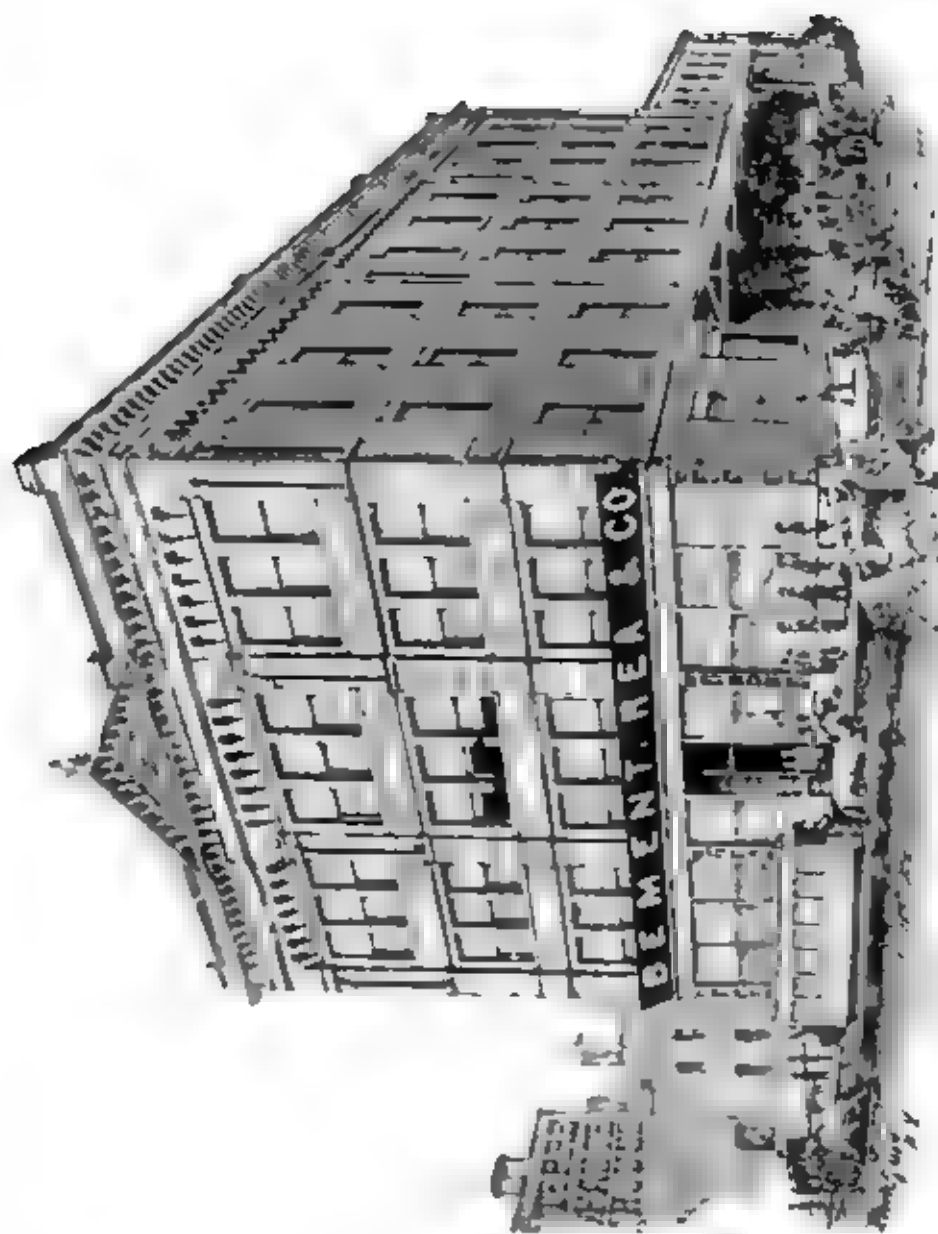
**McKEEN & CO. S BANK**

# Terre Haute.

Some of the Leading Industries and Principal Mercantile Establishments, with Sketches of their Foundation, Progress and History, and Notes on the Character and Extent of their Operations.

**McKEEN & CO., BANKERS,**  
**530 Wabash Ave., Corner Sixth Street.**

Among the financial institutions of Terre Haute there is none stronger or more trusted by the confidence of the people than the banking establishment of McKee & Co. which, with a record of successful history extending back for nearly forty years, now does several times as much business as the institution engaged in banking enterprises of the State. McKee's Bank as it is familiarly known to the public was organized in 1844 by Mr W. R. McKee, who was for years a partner and twice a successive controller of the banks of McKee & Tenny, McKee & Denney, McKee & Marshall and McKee & Co. the result of the union of the firm being Messrs W. R. McKee and Frank McKee. No large banker has ever been larger in the business than McKee & Co. in the banking character of its management, while the long business well known and highly respected for the experience it has gained as McKee's bank has secured a favorable position for it in Terre Haute. The offices of the bank are on the avenue on the ground floor of the business most notable building which is immediately by a statue of Memory's head of the most attractive business address in the city. The interior is as comfortable and convenient as it is up to the very height for the successful transacting of the business. A general banking business is transacted, the bank receiving deposits, making money, accepting commercial paper and securities, selling a large banking concerns and attending to all the usual details of legitimate banking. The bank has an extensive correspondence with the most substantial banks of the leading cities and has a facility for the transacting of its business. The members of the bank are gentlemen of the highest character and standing, representing the most substantial and prominent citizens of Terre Haute, large capitalists, and a variety of its most important industries, for rises and owners of real estate, with all the business interests and interests of the city. Mr W. R. McKee is also President and General Manager of the St. Louis, Vincennes, Terre Haute & Indianapolis Railway. McKee's bank has earned the high position it now occupies by a steady adherence to the most practical principles of business integrity throughout the long period covered by its history of honor and usefulness.





from that of the founders, the members, however, having both been connected with the business for many years previously. For fifty-two years identified with the commerce, prosperity and growth of Terre Haute maintaining through all that period an untarnished reputation, the claims of Messrs. Bennett, Rea & Co., upon the consideration of the trade are second to none of their competitors, while the commanding position the house occupies in the trade enables it to accord buyers all the advantages that result from a clever combination of industry, experience, skill and capital.

**H. S. RICHARDSON & CO.,**  
**Wholesale and Retail Dealers in China, Glass,**  
**Queensware, Lamps, etc., 307 Wabash Ave.**



One of the most varied and instructive branches of modern commerce is that devoted to China, Glass, Art Pottery, and Lamps. This line is so far-reaching that it includes any and all goods used in furnishing any well-appointed household, and it forms the link in the chain of business industries that connects the useful and necessary with the beautiful and luxurious. It appeals to one's better nature and appreciative taste in household adorn-

ments here that any other branch of commercial business known to the writer, and no home is complete for comfort, pride or happiness without recourse to its influences.

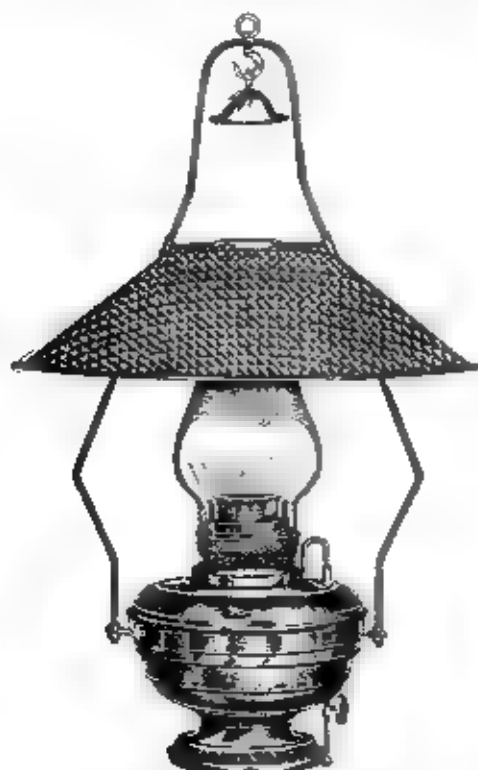
Any establishment that can boast of a full line of these goods is certain of public favor, and especially so with the ladies, as to them it usually left all matters of "table supplies," ornaments, or the mantel piece," etc., whether of the cheapest or most expensive kinds.

Such an establishment is that of H. S. Richardson & Co., located at 307 Wabash avenue in the three-story and basement building 140 x 25 feet with elevator and annexed warehouse. This firm began business in 1871 in a small way. To-day their trade extends over all adjacent territory to Terre Haute in both Indiana and Illinois, and it is safe to say that they enjoy the confidence and patronage of the best business firms buying supplies in Terre Haute. The business is conducted under the personal supervision of Mr. Richardson and all orders received, whether through traveling agents or by mail, come under his own observation, and no pains are spared to render complete satisfaction to customers.

In their stock may be found the product of almost every foreign country, English, French, Japanese, German and India

China, Vienna and Carlsbad, Royal Worcester and Rudolstadt, De Alton, Hungarian and Danish, Palissy and Majolica, Nagasaki and Tokio, Cloisonne, etc. The variety is really too extensive to enumerate.

For the benefit of the wholesale trade we say. They carry the largest stock of China, Glass and Queensware, Lamps, Chandeliers, Taper Lanterns, Table Cutlery, Fruit Jars, Jellies and Stoneware, in the city, and at prices as low or lower than at any competing point. They pay especial attention to American orders,



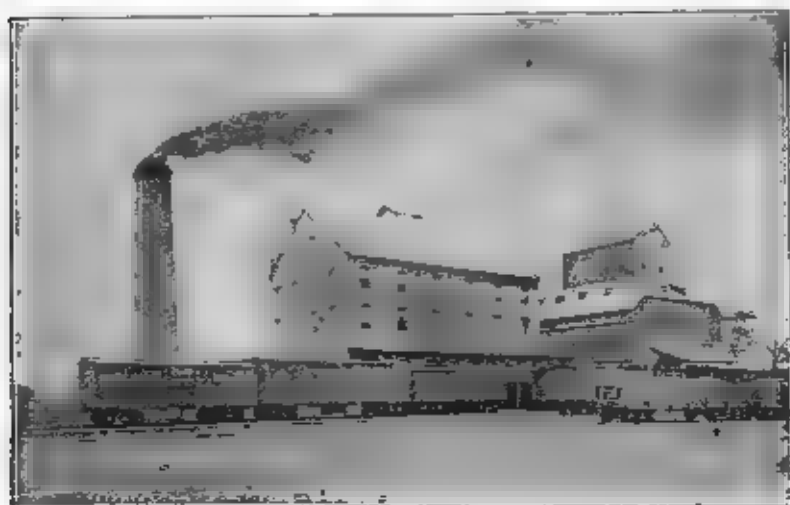
and answer all inquiries for quotations as promptly as possible.

To the retail trade we say. Their line of decorated dinner tea and chamber sets is kept as complete as possible in all its various shapes, designs and colors, also a full line of plated knives, forks, spoons, castors, etc. Haviland & Co.'s White, Gold Band and Decorated pattern in French China, also the largest and best assortment of hotel and restaurant China and bar glassware of all kinds in the city, and at the lowest possible prices always. They respectfully solicit estimates from any and all who contemplate 'stocking up' or are 'just going to housekeeping.'

**HUDNUT MILLING CO..**

**Successors to The Hudnuts, Favorite City Mills,  
Manufacturers of White Corn Goods,  
Office 400 North Third St.**

Terre Haute has long enjoyed an enviable reputation as a leading source of supply for white corn products and this has been largely due to the extensive enterprise of the Hudnut Milling Co., which may be said to be the father of the flouring trade of America. This is one of the most extensive as well as most enterprising organizations of the kind in the country. This industry was established in 1852 by Mr. Theodore Hudnut who is the inventor and patentee of the special machinery in use at the mills, the processes in vogue with this company being peculiar to themselves and resulting in a product that is everywhere recognized as being the best in the market. The present company was incorporated in 1886, under the management of Messrs. Theodore Hudnut, President and B. G. Hudnut, Secretary and Treasurer, the business having been previously operated for a number of years under



the title of The Hudnuts. The facilities of the company embrace not only two mills and an elevator, one of which is a frame structure and the other brick, the elevator being an iron-clad building. Besides these are numerous store-houses for corn and a handson office building, the whole occupying about five acres of ground, both plants being connected with the railroad system of the city, affording unsurpassed facilities for the receipt and shipment of stock. Two other mills owned at Mt. Vernon, Ind., and one at Pekin, Ill., are also owned and operated by the com-



pany, and the several mills here are busied up day work. In the process of the corn is cleaned and 16,000 bushels of corn is made up into meal, and 100,000 bushels of wheat corn into flour. A very important feature of the business with the corn is the cleaning of the new wheat, it is necessary to keep the flour pure. This is accomplished by a series of machines that clean the grain, and a great number of plans for cleaning the stone and flour, where the new is put and then the good versus and sent to be shipped to other parts, twenty two such cars will go to carry to the Terre Haute mill, others serving the same place for the Mt Vernon and Pekin mills. When it is known that as much as 17,000 bushels of corn have been converted into meal, by this company the transportation of carrying it to the south of the river is effected. The products of the company are Corn Meal, Corn Flour, Pear Meal, Corn Meal, Flour, Flour and Meal, and other things prepared for the use of farmers. At the company's goods are stored in a large and well-ventilated to keep in any way to and the world's market, their goods being exported from the seaboard to most of the cities. In the latter part of the product, however, being taken by the southern States where the corn of the United States is sold, and for southern exportation of contents. Sales are made for the coming week only and in consequence the company being extremely successful in business. The growth of the business has been steady and rapid from the inception and is the best of all, and it is a very product of the company's progress in management. The Messrs. Hill are among the most enterprising and the spirited citizens of Terre Haute and are closely connected with its commerce and industrial movement and are always active in all matters promoting benefit to the city. The company is one of the most powerful factors of the commercial activity of this section and the success and prosperity it has attained are as well merited as prominent.

### FREDERICK FREERS, Merchant Tailor, 813 Wabash Ave.

The prominent success of the merchant tailoring establishment of Mr. Frederick Freers is the best evidence of the superior character of his productions. The skill of the tailor is largely in his ability to furnish his patrons with becoming garments. Mr. Freers has been enabled to attain this position and the enjoyment of a large body of skill and knowledge of whose operations are closely supervised by the proprietor. The stock shown embraces fine imported and domestic wools, serges and fabrics which have been selected with great care and fast acquired by long acquaintance with the requirements of first-class trade and is worthy of inspection of the most fastidious. Mr. Freers enjoys a large patronage among the best dressed portion of the community and the past success of his business is the best evidence of the true usefulness of this house.



The bath house is open every day in the year and the prices for baths are most reasonable. Not even the Hot Springs of Arkansas are more relaxing and health imparting, and in no single instance has any sufferer failed to receive marked benefit from the use of these baths. Inquiries with regard to the medicinal value of this water will be promptly answered, and testimonials of remarkable cures, many of long standing diseases may be seen. No purer, better or more effective mineral water can be found anywhere, and the future of these baths gives abundant promise of becoming among the most celebrated in the world.

#### PRICES OF BATHS

Hot and cold Artesian water . . . . .	\$ 25
Vapor Baths . . . . .	35
Turkish and Russian . . . . .	1 00

The bath house is open from 5 A. M. to 9:30 P. M., daily, except Saturdays, when they are open to 11:30 P. M.

Patrons of the baths can have the water free of charge in quantities of one or two gallons for drinking by calling at the bath house for it.

### J. Q. BUTTON & CO.,

**Central Book Store, 524 Wabash Ave.**

The oldest and most prominent book store in Terre Haute, engaged largely in the wholesale and retail trade, is that of Messrs. J. Q. Button & Co. This house had its inception here in 1856, and in 1861 it passed into the hands of its present proprietor. The store is centrally located, comprising one large and commodious floor 25 x 150 feet in dimensions. Here may be found at all times a general stock embracing all the new books, from the leading American and English publishers, and covering every department of literature, history, science, biography, poetry, travel, fiction, theology, mechanics, agriculture, and in fact everything a fly would find in a first-class book and stationery store. Other specialties of the house are school books, bibles, prayer books, hymnals, blank books and stationery, in which a stock is the most complete of any in the city, and by reason of their marked facilities for obtaining goods direct from the manufacturers, at lowest cash prices, the greatest possible inducements are offered to the trade. In procuring the latest American publications this house ranks among the foremost. Here are sold tickets for reserved seats at the Ingram of Opera House may be seen at all times, which is an accommodation often overlooked by the people in general. Mr. Jackson Q. Button, the active manager of the establishment, is a native of Vermont, and has been connected with the book business in this city for over a quarter of a century. Mr. Button has always conducted this enterprise with energy and integrity, and the success and prosperity it has attained are as well merited as they are prominent.



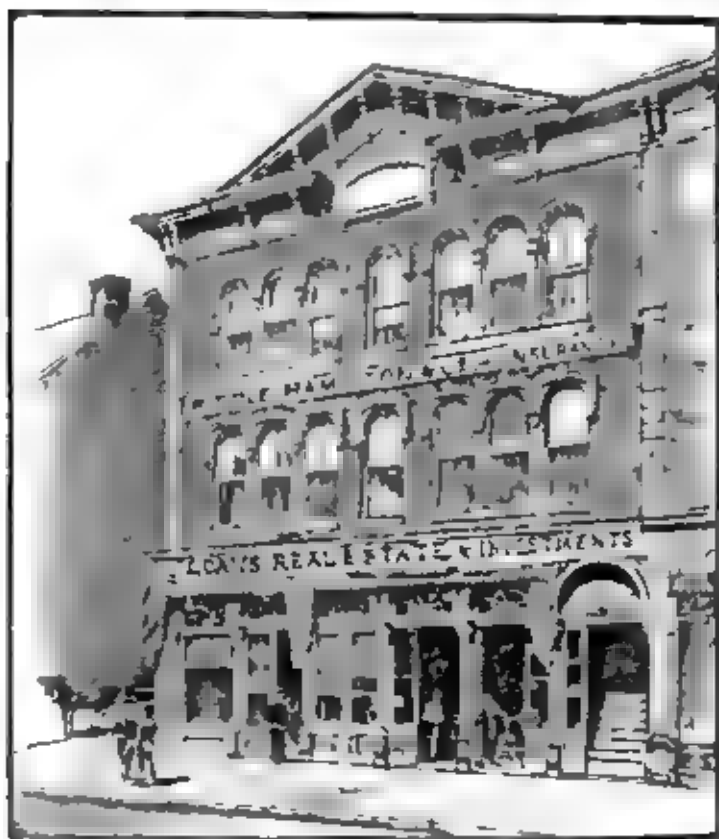




**RIDDLE, HAMILTON & CO.,**

**Real Estate, Loans and Insurance, 20 South Sixth Street.**

The Riddle, Hamilton & Co. building is a three story structure of Messrs. Riddle, Hamilton & Co. It is a fine example of the architecture of the city and is one of the most important buildings in the city. It is a fine example of the architecture of the city and is one of the most important buildings in the city.



important for business purposes. This is the building which is the headquarters of the Riddle, Hamilton & Co. building. It is a fine example of the architecture of the city and is one of the most important buildings in the city. The building is a fine example of the architecture of the city and is one of the most important buildings in the city. The building is a fine example of the architecture of the city and is one of the most important buildings in the city.





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**C. J. COBLEIGH,**  
**Manufacturer of Piano Cases, 16th and Maple Ave.**

[illegible]



**JOSEPH STRONG & CO.,**  
**Terre Haute Coffee and Spice Mills, Corner Sixth and**  
**Ohio Streets.**

This house was established in 1870 by Mr. Joseph Strong, the senior member of the present firm, who conducted it alone until 1888 when he associated with him Mr. A. G. Baker and together a new firm incorporated. Since 1888, the premises now occupied were erected, with special reference to the requirements of the business and consist of a completely equipped modern flour and coffee mill and a commodious warehouse. The warehouse is an imposing architectural feature of two of the principal streets thoroughfares of Terre Haute. The storeroom is a three-story and basement brick building 50-100 feet in dimensions fronting on South Sixth



Street, and the manufacturing department is also a three-story building 25-140 feet in dimensions and is joined to the main building on with a frontage Ohio Street. A 40-horse power steam engine supplies the necessary motive force to the four coffee roasters and other machinery, several of which is of the most modern improved character. The offices and sample rooms of the firm occupy

ing the entire front of the building on the ground floor form an important feature of the establishment. They are elegantly and tastefully furnished with appointments, with antique furniture and fixtures, especially carved and with unique and beautiful designs and partitions dividing the rooms into separate apartments, each of wood-sheathing, with desks, cases and other conveniences, the whole presenting a vision of refined taste and luxurious comfort so rarely to be met elsewhere. Busy merchants and se worthy ex-emplars of the firm transact an extensive wholesale trade in grocers' sundries and grind their own spices and coffees and put them up under their own trademarks, such being warranted strictly pure and exactly as represented. Their coffees have an especially high repute in the market and their mixtures of Java, Mocha and other growths give them a most pronounced flavor and taste. Other products are oaks, a power cream, tartar, mustard, etc., and in all cases the utmost system and care is employed in the interest of superior products. The general stock embraces a wide variety of everything required by the grocery trade, except heavy groceries, and such goods as are not immediately required on the premises are procured direct from the manufacturers and are supplied to the trade at lowest possible prices. The trade of the house extends not only throughout Indiana and Illinois, and through other houses the products are widely distributed in other States. Twenty-five cents are charged over in the business in carrying seven traveling salesmen who travel only over the Indiana Territory. Mr. Joseph Strong is a Trustee of the Terre Haute Savings Bank and a director of the Business Men's Association for the promotion of the growth of the city, and other representatives of the firm are progressive merchants and public spirited citizens.

## TERRE HAUTE IRON & STEEL CO.,

**Manufacturers of Bar Iron; Works and Office, Cor.**

**13th Street and E. & T. H. R. R.**

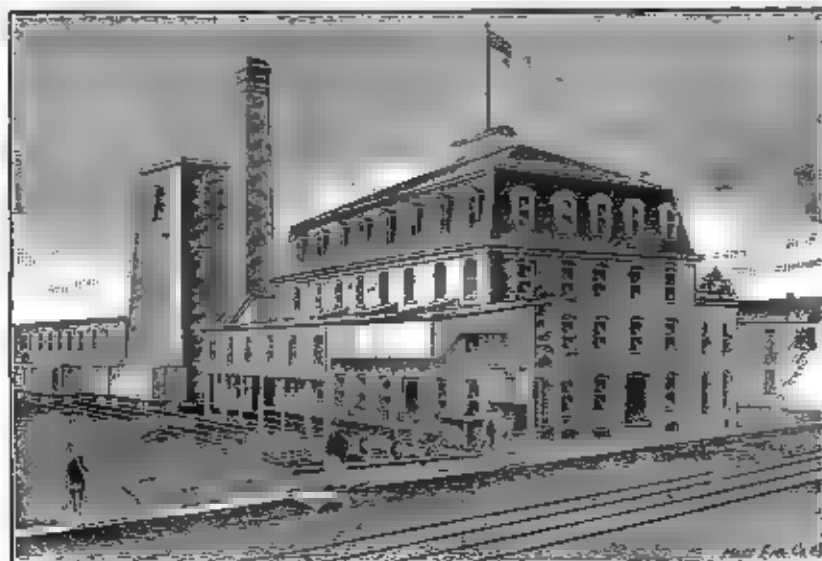
This enterprise was originally instituted about twenty years ago as a nail works by the Terre Haute Nail Works Company, the present corporation having been incorporated in September, 1880, since which time the manufacturing of nails has been discontinued and the operations of the works confined to the production of merchant bar iron of all sizes and kinds. The works are located in the southeastern section of the city on the line of the E. & T. H. R. R., in connection with which a main artery, beside the tracks entering the works, by means of which coal and raw materials are received, and shipments are made direct from the works without reloading. The Company's plant covers an area of ten acres upon which are erected a large rolling mill and other substantial structures, the machinery and appliances being of the latest type and calculated to insure the highest quality of product.

with economy in manufacturing processes, employment being given to about two hundred skilled workmen. The annual output of the works has attained proportions of magnitude and the Company possesses every facility and the capacity for prompt fulfillment of large orders while the product meets the most exacting requirements of all manufacturers, and is widely distributed throughout the west and north-west, the numerous lines of Railroad centering here affording unsurpassed transportation facilities to all points. The officers are Messrs. J. P. Crawford Pres., A. J. Crawford Vice-Pres. and Treas. and Samuel L. Brillwell Secy. the two former also being respectively President and Treasurer of the Wabash Iron Co. and the Vigo Iron Co. of this city.

### W. L. KIDDER & SONS,

**Manufacturers of Flour, Corner 10th Street and Wabash Avenue.**

The largest and most prominent flouring mill in Terre Haute is that of Messrs. W. L. Kidder & Sons, which has a daily capacity



of 1000 barrels, and this amount has been frequently exceeded. This mill was instituted in 1880 and has since acquired a reputation for its superior output that extends throughout the Eastern States and is also largely abroad, flour being shipped direct to Great Britain and Europe upon orders. The mill is a four story

and basement brick structure 50-100 feet in dimensions with separate building storing various machinery and tools, and with all the latest improved machinery constituting the full roller process in operation. A 100-horse power steam engine and the shafting connected to forty-five workmen constitute a much larger number of employees than elsewhere in the city in the necessary cooperation. The firm raises winter wheat only producing in the best grades of flour which under the various brands of Kieffer's Best Patent, Victor, Imperial Patent, and Crowell are in active demand by the trade and consumers who ever introduced into the city, particularly of cranberry flour. The perfection attained in the product is largely due to the great care exercised in the selection of the grain and in its handling both before and during the process of manufacture, resulting in a steady increase in the demand by the trade. The principal members of the firm are Messrs W. L. Kieffer and sons E. W. and F. L. Kieffer all of whom are closely identified with the growth and prosperity of the Prisme City. Mr W. L. Kieffer is a director of the Vigo County National Bank, a member of the Business Men's Association and a stockholder in several other productive institutions of Terre Haute. This mill is not only one of the most extensive flour mills in its kind, but also is of material benefit to the resources of the city.

## VIGO COUNTY NATIONAL BANK.

**504 Wabash Ave.**

The growing manufacturing and commercial interests of Terre Haute are the important reasons this city stands as a center of attraction for its own manufacturers and other trade interests, rendering its banking facilities a matter of particular interest in a work of this character. The youngest and, perhaps, one of the most successful of the banks of Terre Haute is the Vigo County National Bank which was organized November 1, 1888, and has already taken its position among the strong and reliable institutions of finance in the state. Its officers and board of directors include such well-known business men as W. L. and Kieffer, W. L. Kieffer, M. F. Holberg, A. Z. Foster, E. Havens, J. Conant, J. M. Cowan, Thos. H. Haman, St. J. P. Crowder and August Busch, with Mr B. G. Harnett President and Chas. W. Cobb Cashier, who now is quite well known among the most prominent business and capitalists of the city. A general banking business is its forte as one of its chief business is transacted with institutions of this character besides devoting its energies to receiving deposits and guaranteeing loans and discounts. The bank also makes cash payments at all various places and buys and sells exchange and foreign currencies. The bank operates under the recent corporation laws and is actively managed and points with patriotic pride to

the statement of its condition made to the U. S. Comptroller December 1, 1889 after a corporate life of fourteen months. The main features of this statement we append:

Capital stock . . . . .	\$150,000 00
Surplus fund . . . . .	2000 00
Undivided profits . . . . .	12,054 78
Loans and discounts . . . . .	322,181 51
Deposits . . . . .	215,058 52
Total resources . . . . .	467,581 27

Terre Haute has every reason to take pride in her banks and moneyed institutions. Their management is liberal and many of the prosperous industries of the city owe much of their success to the fostering care which has been extended to them by the banks of which the Vigo County National has from its inception been the van. This bank is fully prepared with all facilities, and its management extends an invitation to manufacturers and others to locate here, and offers all needed assistance on a liberal business basis.

### **VIGO IRON COMPANY, Manufacturers of Pig Iron, 1421 Washington Avenue.**

Occupying a prominent position, which it has acquired by the uniform merit of its product is the Vigo Iron Company, which was incorporated August 9, 1869 with a capital stock of \$125,000, and is one of the only two concerns in Indiana engaged in the manufacture of pig iron. The company's plant located in the south-eastern section of the city covers an area of twenty acres upon which are erected a furnace and all necessary buildings, fully equipped with a 200-horse power engine and machinery for the production of a product that has always been recognized as of superior excellence. Thirty-two skilled workmen are employed at the furnace, and the output reaches 12,000 net tons of iron annually, which is chiefly used for the manufacture of merchant bar iron and is in demand by the trade throughout the west and north-west. The product is made chiefly from the Iron Mountain ores. Perfect system is maintained in all details of manufacture and orders are promptly filled. The enterprise is an important factor to the two extensive rolling mill plants of the city, and while adding to the diversified character of home industries will prove of important advantage to any industry locating here requiring in its operations this grade of pig iron. The executive management of the company is in the hands of Messrs. A. F. Crawford, President and J. P. Crawford, Secretary and Treasurer, whose names are synonyms of success, and whose prominent co-operation with other important enterprises is mentioned in other places in this volume.

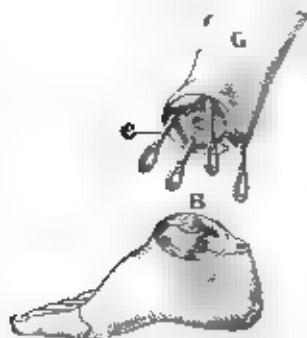
**WABASH LUMBER CO.,**

**Manufacturers of Sash, Doors, Blinds, Etc., and  
Wholesale and Retail Lumber Dealers,  
133 North First Street.**

The extensive lumber enterprise of the Wabash Lumber Co. was incorporated July 1, 1889, and forms one of the most important features of the trade in lumber and its products for building purposes in Terre Haute. The premises occupied by the Company cover three city blocks and include extensive yards and sheds for storage and a commodious office. They operate a well-equipped planing mill, which is provided with all the necessary machinery and a 70-horse power steam engine and is devoted to the manufacture of sash, doors, blinds, m. l. bgs and various finishing and general mill work. The Company handles about 3,000,000 feet of lumber annually for storing both of pine and hardwoods, and they carry on stock about 1,000,000 feet with which to promptly fill orders. The trade of the house is large, local and shipments are also made to several cities. All stock is procured direct from the original sources of supply in large quantities, and the location of the works alongside the railroad tracks affords the most complete facilities for receipt and shipment to the greatest economy. The officers of the Company are Messrs. Crawford Fendricks, President, John Reggs, Vice-President, H. C. Miller, Treasurer and W. B. Scott, Secretary, all men of prominence in Terre Haute and progressive manufacturers. The Company is an important accession to the industrial and commercial resources of the city.

**LEWIS LOCKWOOD,**

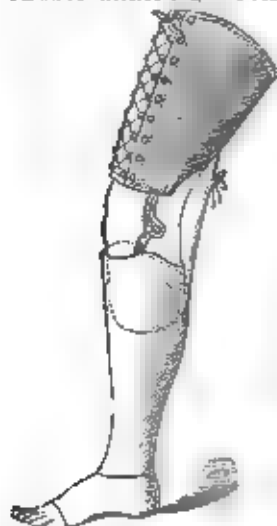
**Manufacturer of Artificial Limbs, Deformity Appliances, etc., Room 14, McKean Block.**



In the progress which has accompanied the manufacture of artificial limbs Mr. Lewis Lockwood, sr., has distinguished himself by his valuable productions and acquired a reputation that extends throughout the entire Union. He has been actively engaged in the business for over 40 years, and was formerly connected with the renowned Dr. Bly, and was the actual inventor and maker of the Bly Artificial Limb. He established himself in this city in 1890, after having previously conducted the same business in St. Louis for a short time.



and since 1885 has had associated with him his son Lewis Lockwood, jr., the nominal title of the firm, however, remaining the same. Both are thoroughly practical, and experienced artificial limb manufacturers and all their products are the result of their own handi-work, thus insuring a perfection of product impossible to be obtained where the work is delegated to less skilled hands. The firm manufactures the Dr. Bly ball jointed limbs and the Lockwood patent rubber ankle legs, both of which are constructed on the most scientific principles and are endorsed everywhere by the surgical profession. Other products are deformity



apparatus of all descriptions, and for debilities and deficiencies of the human frame, and the firm also carry a full and complete line of Trusses, Elastic Stockings, Knee Caps, etc. Among the patrons of the firm is the Vandalia R. R. and all employes injured on the road are provided with the artificial limbs made here. That the firm are fully capacitated both by natural talent and research to fully supply all demands for this class of goods is abundantly attested by the success which has attended their efforts as well as by the hundreds of testimonials they

have received from persons in all parts of the country using their incomparable appliances. The enterprise is an important one and adds greatly to the high character of the diversified interests of the Prairie City.

## WABASH IRON COMPANY,

**Bar Iron Manufacturers, 710 N. Second Street.**

The Wabash Iron Company was incorporated in 1873, with a capital stock of \$80,000 and from its inception it has pursued a career of marked prosperity steadily increasing its scope of operations and extending its trade until at the present writing it is one of the most important industrial features of Terre Haute's progress, contributing to the thrift of the city by the employment of two hundred skilled workmen and adding to the fame of the

city as a source of supply for first-class products. The company's plant embraces about twenty puddling and other furnaces, three trains of rods, six boilers and twelve power engines. The products comprise all sizes and shapes of merchant bar iron, light T-rails for coal banks and street railways, glow beams, etc. The capacity of the works is about 100,000 net tons of iron annually, and their market lies chiefly in the west and north-west. The works are operated continuously night and day, and the orders are always ahead of the output, a most satisfactory condition which speaks volumes as to the favor in which it is held by the trade. The officers of the company are Messrs. A. J. Crawford, President and J. P. Crawford, Secretary and Treasurer, both residents of Terre Haute and among the most substantial and enterprising manufacturers of the State. They are also prominently identified with the financial institutions of Terre Haute and other prominent industrial operations of the city, and the uniform success of all enterprises in which they are engaged is evidence of their sound judgment and business ability.

### A. BOCARD,

**Wholesale Dealer in Paper Stock, Old Metals, etc.,**

**311 South Second Street.**

An enormous business has grown up of late years in the collection, sorting, packing and shipping of paper stock, old metals, etc., and Terre Haute is the seat of operations for an enterprising house engaged in this useful industry. We refer to the establishment of Mr. A. Bocard, which he instituted in 1874 and has since conducted with annually increasing influence. His premises are comprised in a one-story brick warehouse and large yard adjoining, which afford ample accommodations for handling the stock. Twenty employees find occupation here, and the operations comprise the purchase of cotton and woolen rags, paper stock, old metals, old rope, hives, pots and fire, boxes and other waste materials which have lost their present usefulness. These materials are collected from all parts of the country, are sorted and packed here and shipped to manufacturers in the east to be worked up into new goods. The house solicits consignments of any goods in its line from country merchants, peddlers and other collectors for which the highest cash market price will be paid, and the reliable and well-known high reputation of the house is such as to insure all shippers that fair and liberal dealing which are sure to result in permanent relations. The business is exclusively wholesale, and in view of its facilities and the extended experience of its enterprising proprietor, it is but just to say that to be forming relations with it will secure and advance their own best interests.

## ARTHUR JORDAN.

**Wholesale Dealer and Shipper of Poultry, Eggs and Butter, 101 to 119 South Water Street.**

The produce enterprise of Mr. Arthur Jordan in this city would seem to be one of the ablest and expertest management of Mr. H. B. Sweet, some of the most valuable adjuncts to the trade resources of Terre Haute. The house is a branch of the same well-known business. In carpentry and construction work of the most elaborate variety in this State and foreign, through the efforts and purposes the Terre Haute establishment is a serious enterprise, since its stock is all procured in this vicinity and shipped directly to the Eastern market by express, and without any delay or expense. The business of the house is done almost exclusively in the yard and packing house comprising a two-story warehouse and a large yard for the poultry and every facility for the handling of almost any kind and quantities of the products dealt in. Railroad tracks adjoin the



yard, thus admitting economical loading of cars, and recent additions to the yard of high-class buildings make the establishment the best equipped for the business of any in the State. The house includes a poultry market and eggs in any quantity from the producers and preparation for market. The poultry is all dressed and packed in boxes, and eggs are boxed and shipped in cases and crates. During the busy season of the year, about 100,000 pounds of poultry, 50,000 to 75,000 dozen eggs, 12,000 pounds of butter and 12,000 geese per week are shipped with the exception of the parent house at Indianapolis the business transacted here is the largest of

any of the branches. A force of about twenty assistants is employed at the establishment and during the morning and afternoon hours there is no busier or livelier place in Terre Haute than this. As for the producers of the adjoining agricultural county, Mr. Sweet is an experienced and progressive dealer, and is widely known in the trade, and under his business policy the enterprise is rapidly growing in favor both with producers and the trade. Mr. Jordan resides at Indianapolis and manages the store there. He is one of the Board of Governors of the Board of Trade of that city, and is prominently concerned with all interests connected with the development and prosperity of Indiana, of which his extensive business with many friends is a most important factor and is fully entitled to its marked success.

### THE EHRMAN MANUFACTURING CO.,

**Manufacturers of Pants, Overalls, Shirts, etc., 122,  
124 and 126 Wabash Ave.**

There are but few enterprises in Terre Haute that contribute more to the industrial prosperity of the community than that of The Ehrman Manufacturing Co., of which Messrs C. H. A. and F. F. Ehrman are the owners and proprietors, and whose operations embrace the manufacture of Pants, Shirts, overalls, etc., for working men, mechanics, and others. This enterprise was established in 1888, and gives employment to about two hundred and fifty operatives in the factory and at their own homes, and the trade of the house extends throughout the North-west and Southwest and is moraly increasing in volume. The factory is a three-story brick building 50-100 feet in dimensions, the first floor being used as the stock room, the second floor for cutting and the third floor for manufacturing the whole being connected with sewing machines, button and button-see machines, etc., operated by an electric motor. The products, which are in high favor with the trade and consumers, under the trade-mark of "Farmers and Mechanics," are not carelessly made, are strong, serviceable garments and are produced at low cost and are particularly desirable for the purposes for which they are designed. The facilities at hand leave little to be desired in the enterprise being operated upon economic principles favorable to the interests of patrons. Sales are made exclusively to jobbers, without the intervention of traveling salesmen, resulting in a marked saving to the trade. The members of the firm are skilled and experienced workmen, fully conversant with all the details of the business to which they give their close personal supervision. They are esteemed and popular spirited citizens and the enterprise has had favorable and growing returns. Its present proportion is one of the most successful factors of the industrial growth of Terre Haute.

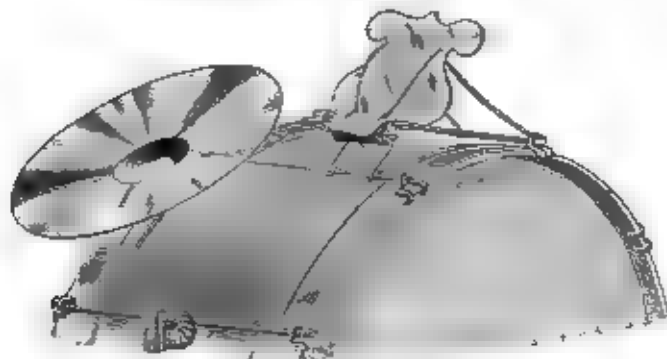


**LAWRENCE HEINL,****Florist and Nurseryman, 1505 Washington Avenue.**

The oldest and most extensive enterprise of the kind in Terre Haute is the nursery and green-houses of Mr. Lawrence Heintz, which were instituted in 1843 and have ever since been conducted with continually increasing success and influence. The green-houses and grounds for cultivating flowers are located in the south-eastern section of the city, where five acres of ground are utilized, and the nursery, devoted to raising fruit trees, ornamental shrubbery, grape vines, etc., is comprised in a farm of eighty acres located a few miles out of the city. The green-houses have a superficial area covered by 22,000 square feet of glass and form a most complete and interesting display, a visit to which cannot be other than entertaining and pleasant to all who possess a taste for nature's loveliest creations. For decorations at weddings, balls, parties, church festivals and funerals the products of this enterprise have long been appreciated for their attractiveness and artistic arrangement, and the variety, beauty and freshness of the cut flowers supplied and the reasonable prices charged have naturally been the means of drawing and retaining a high class and extensive home patronage, besides which Mr. Heintz also enjoys a widespread trade extending throughout Indiana. He has all his life been identified with this delightful occupation and is an experienced horticulturist and the public may depend at all times upon having orders for cut flowers or floral designs promptly filled and with the most complete satisfaction.

**GEORGE BURT & CO.,**

**Brass Workers and Finishers and Manufacturers of  
Novelties, 1620 Chestnut Street.**



A leading and important feature of the industrial activity of

Terre Haute & the Novelty Works of George Burt & Co. This



enterprise was instituted some years ago and has met with a gratifying success from its inception, necessitating an increase of facilities, and resulting in a trade that in some of its specialties extends throughout all parts of the country. The manufacturing plant is embraced in their own two-story frame building erected for the purpose, which is fully equipped with im-

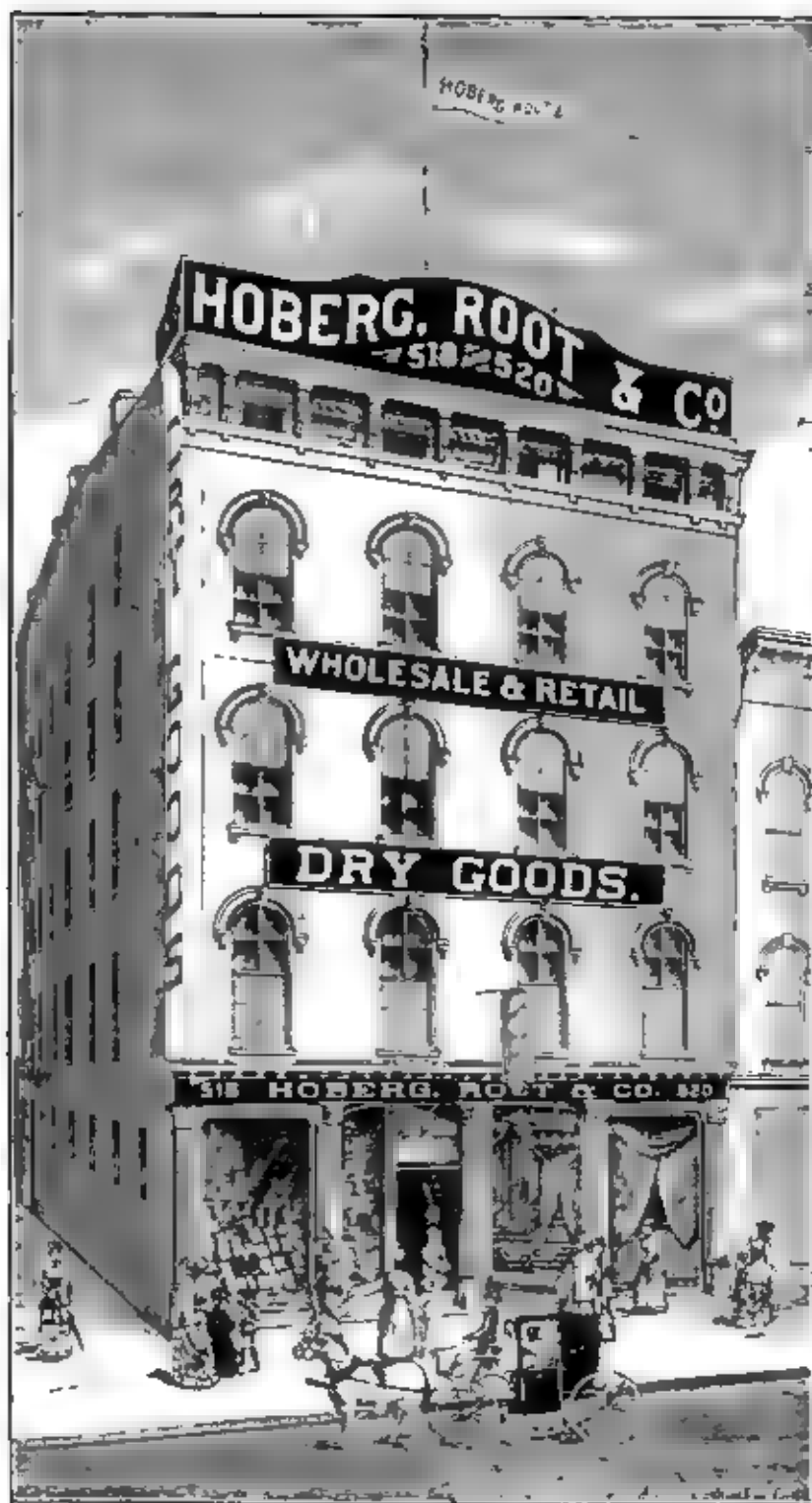
proved machinery, operated by a steam engine, and furnishes employment to a number of skilled workmen. The products of the house consist of brass and iron fittings, brass valves, and brass and iron work, and brass tubing and valves. They make a specialty of the manufacture of the same in large quantities



at economical prices. They are also the patentees and manufacturers of Burt's Bass Drum Music Rack and Music Holders for small drum and piccolo players, Burt's "One For All" Clarinet Music Holder, and the Acme and Novelty Music Holders for Band Instruments. Another specialty is the Magic Embouchure Restorative and Restorative. These



specialties are in great favor with band players and are used by the best musicians in the country. The firm has a reputation for the quality of their work, and the products are sold in large quantities throughout the country. The firm is located in Terre Haute, Indiana.







with patrons who are sure to secure the most reliable goods at the lowest prices. The firm is represented by the Business Men's Association, which is always active in all matters pertaining to the growth and prosperity of the city, and exhibiting energy and strong forward principles they have also won a reputation which we cannot presume to overrate, and are fully deserving of the patronage and success they have attained as the leading dry goods dealers of Terre Haute.

### JAMES NICHOLS,

**Manufacturer of Lumber, Flour Barrels, Cooperage  
Stock, 1126 South 1st Street.**

In the southwest section of the city on the bank of the Wabash river and connected with the railroad system of the city by a side track entering the premises, is the extensive plant of Mr. James Nichols, covering ten acres of ground and forming a street convenient to several truck and workmen. This enterprise is the second and largest of its kind in this section of the State and embraces the operation of the only saw mill in the city. The products of the plant are hard and soft wood lumber of all kinds, saw barrels for flour, produce, salt, etc., and large staves and hoops, packing boxes, poultry crates, etc., and is one of the most successful manufacturing plants of the kind anywhere. The machinery employed there runs a saw mill for lumber, hoops, staves, and packing boxes and other machinery of a novel character operated by an engine of 80 horse power and operated in connection with the manufacture of barrels and cooperage stock is performed. The process from the receipt of the logs to the shipment of the completed product. The lumber is purchased in the forests standing and is cut and floated down the river to town, where the logs are sawed into lumber and then passed through the various operations required. The tract of the establishment is large, and Terre Haute with local makers and also extensive through out Indiana and Illinois and shipments of cooperage stock are also made to more distant states, notably Kansas. In lumber oak, hickory, and other hard woods form the principal part of this is marketed locally. The present capacity of the barrel department is about 100,000. Mr. Nichols has been in the lumber business since he came to Terre Haute for a quarter of a century. His still operations are a surprise of this kind at 401 and 402 South First in addition to his manufacturing business. He has been engaged in the cooperage business for the last nine years, and has operated his present plant since Nov. 1888, succeeding to the business of General's establishment some years ago by General's & Revue's. He is a progressive business man, and the principle of his business and is closely identified with the industrial activity of Terre Haute, of which his own enterprise is an important and growing feature.

**KING & SEATH,**  
**Stove Manufacturers, 603 N. Sixth Street.**



The well-known and leading stove manufacturing enterprise of Messrs. King & Seath was originally established in 1872, by Messrs. Ball & King, and 1876 to 1887 was conducted by Mr. E. J. King alone, the present firm having been organized in the latter year, its members being Messrs. E. J. King and J. R. Seath, Jr. The plant of the firm is embraced in a three-story brick factory 50 feet in diameter, with a one-story foundry in the rear, 90x50 feet. The works are fully equipped with all necessary tools and appliances, operated by a 15-horse power steam engine, and furnishes employment to about twenty-five skilled mechanics during the busy season. The products of the firm consist of a general line of cooking and heating stoves, which, under the titles of the "Belle," "New Belle," "Prairie City," "Vigo" and other cooking

stoves, and the "Vanderbilt," "Prairie Oak" and "Prairie Flower" heating stoves embody all the latest improvements in that class of the efficiency of a first-class stove. The "Vanderbilt" heater with its kitchen and broiling grate is an especially desirable heating stove, is made in four sizes, and is especially adapted for burning hard or soft coal or coke. The largest size is suitable for school houses, churches, capots stores and other large buildings and is a great

heater and easy of control. The members of the firm are both practical stove manufacturers and act as careful personal supervision to all the details of manufacture thereby securing the highest quality of product. The long and honorable record of this house is a credit to the city and its products are in every respect worthy the unlimited confidence of the trade and consumers.

### **TERRE HAUTE HOMINY MILL CO.**

**Jenckes & Co. Proprietors, 119 Poplar Street.**

There are no more useful enterprises in any community than those that enter to the food supply. The leading dealing representatives of a branch of this industry is the Terre Haute Hominy Milling Company, of which Mr. R. C. Jenckes is the proprietor under the nominal firm name of Jenckes & Co. This enterprise commenced operations in 1888 in the mill formerly used for the manufacture of flour which was burnt in 1853. The plant is situated in a four-story brick building which is equipped with all necessary machinery operated by an engine of 12 horse power and when in full operation day and night furnishes employment to twenty-six workmen. The mill is connected with the railroad system of the city by a side-track which affords the most favorable facilities for the receipt of corn and the shipment of the product without re-handling. The products embrace a full line of white corn goods, hominy, grits, pearl meal and meal, the chief specialty however being flours goods which are recognized as produced from the best quality of corn and are of a particularly high grade and in large demand by the trade throughout the east, north and south. Mr. Jenckes exercises his personal and active supervision over all the details of the business and his success is the well merited result of an intelligent system of fair dealing in business and presents another evidence of the advantages possessed by Terre Haute as a favorable location as a manufacturing and distributing center.

### **LANCASTER BLOCK COAL CO.,**

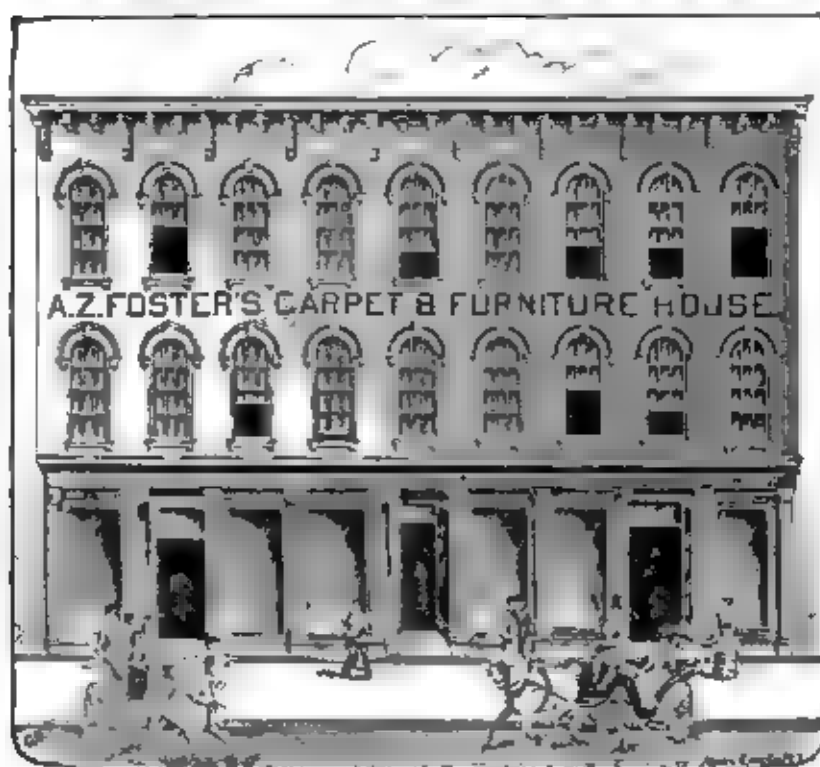
**Office 921 Wabash Ave.**

No interest in the range of the industrial and commercial activity of Terre Haute is more important than that of coal and both as regards capital invested and the direct benefits derivable therefrom to all classes of the community no branch of trade in the United States is of a more useful or necessary character. A leading representative of the coal mining trade of this section is the Lancaster Block Coal Co. of this city which was constituted in 1880 and incorporated in 1881 with a capital of \$100,000 and has since attained a permanent and influential trade which is chiefly



**ALBERT Z. FOSTER,  
Carpets and Furniture, 422, 424 and 426 Wabash  
Avenue.**

One of the most extensive dealers in the above mentioned goods in the city is Mr. Albert Z. Foster, whose place in the carpet and furniture business is well known to the street of the city. He carries the largest and most complete stock of goods for the carpet and furniture trade to be found in Western Indiana. The store is composed of two large stores each having two floors, and part of the building is occupied by the warehouse of the establishment. The stock carried includes all the goods to be found in the carpet and furniture trade, and ranges from the cheapest to the highest quality of goods.



ever seen, and I think will be well kept in the sense of the word. The carpets are made by the American Carpet Company, Boston, and the furniture is made by the American Furniture Company, Boston. The store is well known to the street of the city, and the goods are well known to the street of the city. The store is well known to the street of the city, and the goods are well known to the street of the city.

the way of fine and useful furniture. All goods are prepared by local manufacturers in the premises and are offered to the public upon the most liberal terms. The enterprise is strictly Terre Haute, and is solely for the benefit of the city, who are the advocates of the prosperity and benefit of this industrial art. The nature of the business is such that a visitor to the place here is a well known fact and that its location in the place is always remembered as a most convenient place to produce the best goods. Another feature in the city is the large number of people engaged in the business of producing furniture, and the large population and strong influence is regarded as a guarantee that in the future the business will be to the advantage and interest of its very large number of patrons. Mr. Foster is a local leader in the business of a person of high character and a person of the Business Men's Association for the advancement of Terre Haute.

### L. S. BRIGGS CO.,

#### Lumber Dealers, 917 Chestnut Street.

The lumber yard of Messrs L. S. Briggs & Co. forms one of the most important enterprises of the kind in the city and is situated in a most convenient place in the city. The business was founded in 1866 by John T. Tied & M. K. K. who were succeeded in 1871 by Samuel McKenney & Briggs & H. Briggs in 1878, then in 1884 by L. S. Briggs in 1884 the present firm consisting of L. S. Briggs, Wm. J. Briggs and Henry Knutson. The premises occupied for the business are about three acres are located opposite the Union depot and are in the most convenient system of the city, affording the most convenient access to the shipping and receiving. The firm has a large stock of Western, spruce, fir, and wood, under sash, doors and lumber of all dimensions and they can supply in large quantities increasing their stock of lumber in the city and vicinity with lumber, shingles and others. All lumber is received direct from the original sources of supply in large quantities and is offered to the public at the best prices and the quality of the lumber is of the highest quality and is stored in a large and commodious and substantial storage and storage for dressed lumber of all sizes and is a large and commodious for an extensive stock. The members of the firm are active and progressive business men, liberal and far-seeing in a business relation and are interested in the advancement of the prosperity of the city. Mr. Briggs is also President of the Vigo County Agricultural Society whose annual fair is among the most successful and attractive of any held in the West. The long experience of the firm is known to all methods and means of a reliable business, for it is a high position in the esteem of the community and the benefits to be derived from entering into business relations with the firm must be evident to every reader.

**SCOTT & GRAFF.****Carriage Manufacturers, 5 and 7 South Second St.**

A leading and old-established house in the carriage trade is that of Messrs. Scott & Graff, which was founded in 1870 and has since built up a reputation for high class vehicles unsurpassed by that of any other concern in the country. The premises occupied by the firm are embraced in a two-story brick factory which is divided

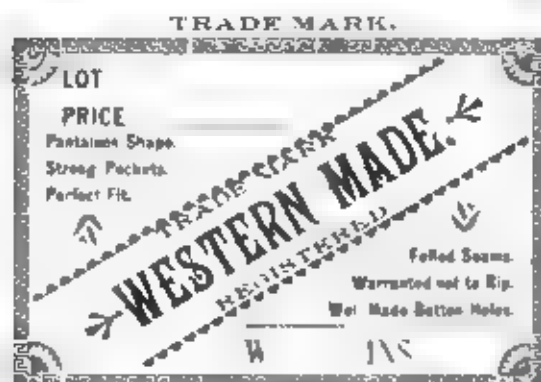


into the iron shop, woodworking, the painting and trim-  
ing departments, and the warehousing, the whole being provided  
with all necessary tools and appliances, and machinery being used  
the present being only the result of the excellent and efficient  
aid is given to the skilled workmen. The general expense  
of 225 light carriages, by gross wages, grocery wages, ink  
wages and other labor, vehicles all of which are made of the best  
materials by art workmen and are by far the highest  
style and the art. The firm also make all carriages, some  
cars and other vehicles of eastern make, and receive a work  
or labor at the warehouse which are all received at a reasonable  
price. The firm are in the firm Messrs. Robert Scott and  
John K. Graff are well known and are of Terre Haute, who  
the interest of this country industry and their share to work  
the development of the industrial resources of this city.

**M. C. RANKIN,****Lumber Dealer, 226 Canal Street.**

A prominent exponent of the lumber trade of this city is the  
well known and established house of Mr. M. C. Rankin, who was  
founded in 1872. The premises occupied are situated on the  
corner to the railroad, affording the most convenient facilities for  
receiving direct from the yards and covering an area of 14,000 square  
feet. Mr. Rankin has a large stock of lumber, including all the  
best material, which is received direct from the original sources of supply,  
under such favorable conditions as to enable him to place at the  
disposal of the trade and public at lowest market prices. From  
three to six assistants are employed in the business, which is  
now a with contractors, builders and others, and the shipments  
are made in a manner to suit the requirements of the trade.  
The business is now in a position to receive and store material and to receive  
all the necessary material and to receive all the necessary material.  
Mr. Rankin is well known and esteemed in the city and is well  
identified with the best interests of the city.





**ZIMMERMAN & STAHL,**  
**Manufacturers of Overalls, Pants and Shirts, 30**  
**North Sixth Street.**

In no line of manufacturing is the economy resulting from large production and systematic management more apparent than in the price at which we make service clothing for mechanics and working men of every sort. The trade in this line has grown to be a substantial branch of industry and this factory is now made up with a degree of care and taste which results in a very different article from that obtainable twenty years ago. A fact of considerable interest to the trade in Terre Haute is that of Zimmerman & Stahl which was founded in 1871 by C. Zimmerman, who was succeeded in 1887 by Zimmerman & Stahl, and has been conducted under the sole proprietorship of Mr. C. Stahl since 1888. Zimmerman & Stahl are, however, being retained. The factory is endowed by a three-story brick building 28x150 feet in dimensions, which is equipped with cutting and sewing machines operated by an electric motor and various other appliances, and about two hundred and seventy operatives. The products consist of overalls, shirts, drawers, and pants for workmen of every sort, and they are distinguished for the heavy character of the materials employed, the workmanship, durability of wearing properties, and general excellence, and are everywhere recognized as the very best class of goods of the kind, while at the same time the prices are as low as is possible in this line elsewhere. Indeed this has been the aim of the management from the inception of the business, the production of a line of goods which should be better than, and thoroughly serviceable. The trade of the house extends throughout the entire western and eastern States, and is always increasing. We have a wide variety of products in great favor with both the trade and consumers. We still have a progressive and enterprising business, and our name is well known to the trade and no less to the many consumers, thus showing the character of its products and the fair and liberal business policy which governs all its transactions.

**WYETH & WYETH.**

**Bottlers of Soda, Ginger Ale, Cider, etc., 215 Canal Street.**

[illegible]

**REESE, SNIDER & CO.,**

**Lumber Dealers, 537 N. Seventh Street.**

The enterprise was established in 1873 by Esmond & Reese and was continued by them until 1885 when it was sold to the Messrs. G. Esmond & T. Reese. R. S. Esmond and Wm. H. Reese were partners in the latter partnership, trading in California, the other principal interests of Torre Heist, and the active managers of the business. The facilities of the enterprise for carrying out a large scale of regular business and for loading purposes were made possible by the construction of a large stock yard, with a siding and four posts, tracks and a good track car shed, saw mill, etc., and a few partitions. All lumber is received at the main yard, and the best timbers in large quantities are sent to the trail, and consigned at lowest prices. The yards, with the tracks of the Vancouver railroad, afford a facility for the convenient receipt and shipment of stock and lumber, as stores, saws, etc., and for the receipt of a full supply. The trail, of course, which is both well known and reliable, extends from the Vancouver Point and Gray's Point, and these of late, so far as the firm has always been a favorite one in the market, have





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**PIERSON & BRO..**

**Dealers in Lumber, Sash, Doors, Blinds, etc.,  
210 and 212 Canal Street.**

The trade in lumber is one of the most important commercial resources of all cities and is well represented in this city by Messrs. Peck and Bro. who are extensive wharf and retail dealers in all kinds of lumber and hard woods as well as sawed doors, shingles and flooring. The wharves are situated at the foot of the river and the stock of lumber is always on hand with dispatch and as much of the stock is manufactured expressly for the trade they are really in the same position to their patrons as they were previously with the additional advantage of carrying a more varied assortment than any other firm in the city. The firm also have the additional advantage of patronage in the city and have also extensive through a large portion of the city and have a large quantity of hard woods cut and ready for export to New York and other eastern points. The firm also does about \$200,000 worth of lumber a year and their trade is steadily increasing. The premises occupied cover an area of about 200 feet and are reached by a railway which affords ample facilities for receipt and shipment without handling and the extra work warehouse and the building provide necessary storage. This house was built in 1881 by Messrs. Mess and John T. Peck, but we know nothing of its progress or business since. Having only the best facilities of a local warehouse prices for lumber is in a position to entirely satisfy all demands that may be made upon it.

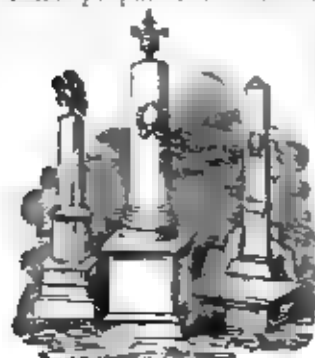


thirty-five to forty-six stands during the season. The firm are heavy producers of all the eggs poultry and game, the chickens, turkeys, geese, ducks, etc. Poultry is raised and sold with the exception of some and on the whole raised on a business basis. Fat turkeys are shipped to the New York market in car loads. Geese and ducks are shipped in coops to the same market. The greatest care is taken in the selection of stock raised and the selections of the firm with producers are such that the sources of supply are practically unlimited. The trade of the house is entirely with New York and shipments average about five or six loads weekly all during the year, not aggregated to a very small number of months, but distributed throughout the year. The members of the firm are both active and progressive business men and deeply interested in the development of the progress of Terre Haute. The house is entirely a manufacturing and business establishment to the latest and most advanced and may be quoted as the leading producer in the Wabash valley.

### RIPLEY & DENNING,

**Excelsior Stone and Monumental Works, 29 South Second Street.**

The Excelsior Monumental Works of Messrs. Ripley & Denning is doing a large trade in the business of the city. Having been in existence for many years, it has already made its influence felt in the community and by reason of its location and the increasing business it is rapidly attracting that it has a popular reputation for its facilities and skill in the execution of its work. The firm are fully prepared to execute all orders for stone or monumental



work in the highest style of the art and at reasonable prices. The facilities embrace a centrally located shop where specimens of the work accomplished may be viewed and drawings and designs will be prepared after any desired suggestions. The firm are now engaged on a handsome and artistic granite monument for Mr. Aquila Rogers, to be erected in Highland Lawn Cemetery, which, when completed, will compare favorably with any other similar monument erected there. The members of the firm are C. L. Ripley

and Henry P. Denning, the former being the business manager and the latter being the practical artist of the firm. Mr. Ripley was formerly a member of the firm of Welch & Ripley and was engaged in the same business for about fifteen years. During which time his name was known to the public. All orders entrusted to him by this house will be faithfully executed and it may be said both artistic and workmanlike.





THE STEEL ROLLING MILLS OF THE TERRE HAUTE STEEL COMPANY.







**J. N. HICKMAN,  
White Sewing Machines, 306 Main Street,**



No other sewing machine has ever attained so great popularity in this market as has the White Sewing Machine, which under the able and pushing management of Mr J N Hickman has come to be a household necessity throughout this city and vicinity, as its inherent merits so eminently deserve it should Mr Hickman opened his sewing machine warerooms in Terre Haute about a dozen years ago, and from a modest beginning has developed an extensive business, until to-day his establishment is by far the largest devoted to this line in the city. He occupies a four-story building, 18x80 feet in dimensions, the ground floor being used for ware rooms and show room, and the upper floors for storage and repair shop. Besides the sales made from the store a dozen wagons are kept constantly on the road, and local agents in the adjoining towns of this State and Illinois also procure all their supplies from this headquarters. Concerning the merits of the admirable White Machines, too much cannot be said, since

they embrace all the latest improvements that go to make up a perfect and easy running family sewing machine, while for manufacturing purposes they have few if any equals. The success Mr Hickman has attained fully testifies the just reward of energetic and progressive methods in business, and the far-reaching business policy the city is indebted for this valuable feature of her trade resources.











**A. E. HERMAN,**

**Manufacturer of Fine Carriages, 1001 to 1007 Wash Avenue and 2 to 22 Tenth Street.**



Mr. Herman is a native of Terre Haute, and has been in the carriage business for many years. He is now the proprietor of the A. E. Herman Carriage Works, located at 1001 to 1007 Wash Avenue and 2 to 22 Tenth Street. The works are equipped with all the latest machinery and tools for the manufacture of fine carriages. Mr. Herman has a large stock of materials on hand, and is able to furnish carriages of all styles and prices. He is also a member of the Terre Haute Carriage Association, and has been instrumental in the improvement of the carriage industry in this city. The carriage business is a very important one in Terre Haute, and Mr. Herman's works are one of the leading establishments in the city. He is a very successful and well-known business man, and his works are a source of pride to the community. The carriage business is a very old one, and has been an important part of the transportation industry for many centuries. In the future, it is likely to continue to be an important part of the industry, as the demand for fine carriages is likely to increase.

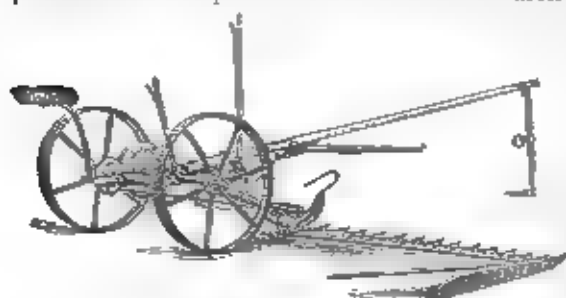




**E. M. WATSON,**  
**Dealer in Agricultural Implements, Farm Wagons,**  
**Buggies, etc., 18 and 20 S. Third Street.**

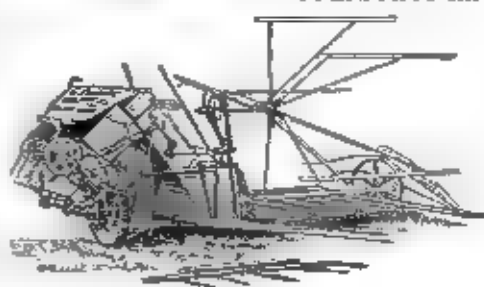


The agricultural implement store of Mr E M Watson was instituted in 1871, by Messrs Jas F McLandless & Co. and has been conducted under its present management since 1885. The premises are comprised in a three-story warehouse 36 x 100 feet



in dimensions, with storage sheds in the rear in addition for machinery. The stock embraces the celebrated light-draft Empire Self-binding Harvesting Machine, which combines effi-

ciency, ease of management and durability, with economy in first cost. the Peoria Corn-planter, the Indianapolis Corn Planter, the Bradley, Champion and Hamilton Plows, the Hamilton Adjustable Arch Combined Riding Cultivator the Hamil-





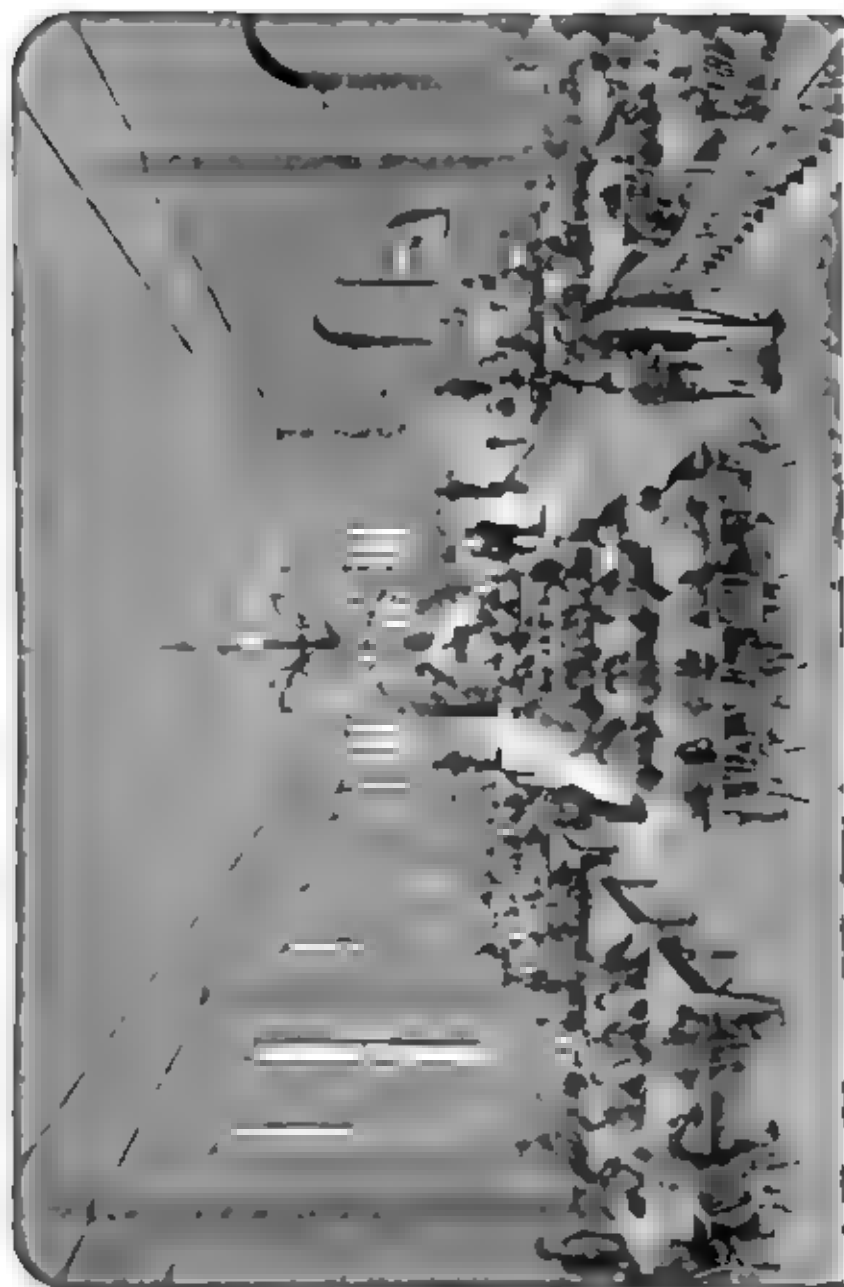












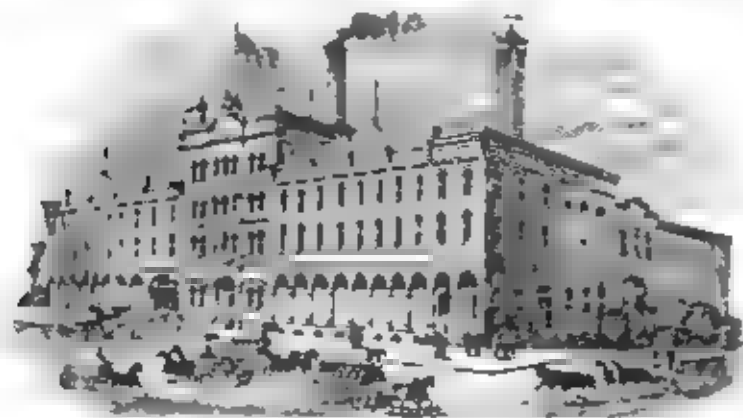
# **TERRE HAUTE COMMERCIAL COLLEGE,** **W. C. Isbell, President.**

Among the various industries of Terre Haute, which have been developed and maintained by the city, the most important is the commercial college. The college was founded in 1887, and has since that time been a leading institution of learning in the city. It was founded by a group of citizens who were interested in the education of the young people of the city, and who saw the need of a college where they could receive a liberal education and prepare themselves for the various professions and occupations of the city. The college has since that time been a leading institution of learning in the city, and has been the source of many of the city's most prominent citizens. The college has a large and well-equipped building, and has a faculty of highly qualified teachers. It has a large and well-stocked library, and has a number of other facilities which make it a desirable place for the education of the young people of the city. The college has a long and successful history, and has been the source of many of the city's most prominent citizens. It has a large and well-equipped building, and has a faculty of highly qualified teachers. It has a large and well-stocked library, and has a number of other facilities which make it a desirable place for the education of the young people of the city. The college has a long and successful history, and has been the source of many of the city's most prominent citizens. It has a large and well-equipped building, and has a faculty of highly qualified teachers. It has a large and well-stocked library, and has a number of other facilities which make it a desirable place for the education of the young people of the city.



**TERRE HAUTE BREWING COMPANY,**  
Lager Beer Brewers, Cor. Poplar and Ninth Streets.

Mayer, who conducted it until the corporation of the present

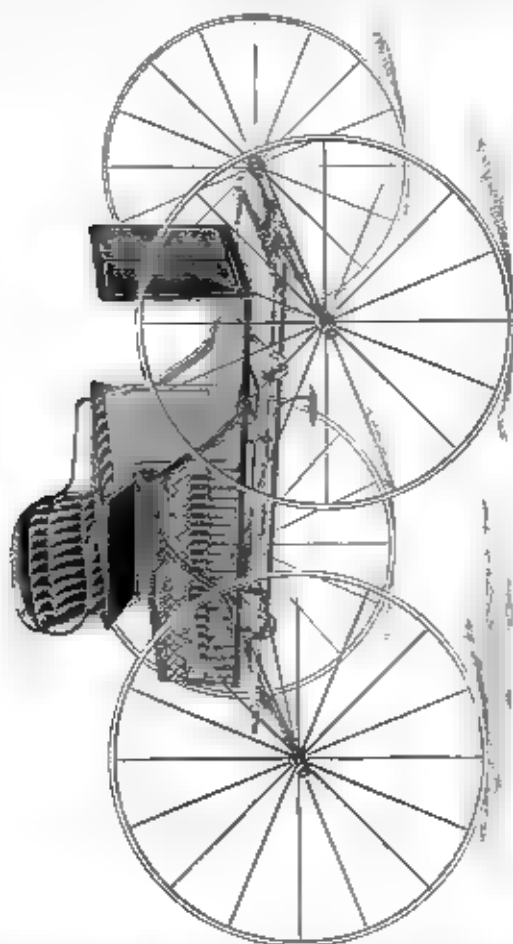


It was at the work of the A. F. H. of Swan and Nest streets and the tracks of the E. A. F. H. of Swan and Nest streets, the largest industrial establishment of the company's property is being in close proximity to the connected by side tracks with out re-handling. The buildings proper, the malt house, the office, etc., are arranged with the light and air for drying purposes (one of which makes engines varying from 10 to 15 respectively, and all is an imposing cellars are a prominent



**FOUTS, HUNTER & CO.,**  
**Manufacturers, of Mikado Wagons, 121, 123 and**  
**125 South Third Street.**

This Fouse was originally founded by Messrs. A. B. Fouts and W. B. Hunter in 1864 as a livery and sale stable dealing extensively in horses as well as carriages. In 1881 the firm became Fouts, Hunter & Co. which name has since been continued though its present members include only its original founders.



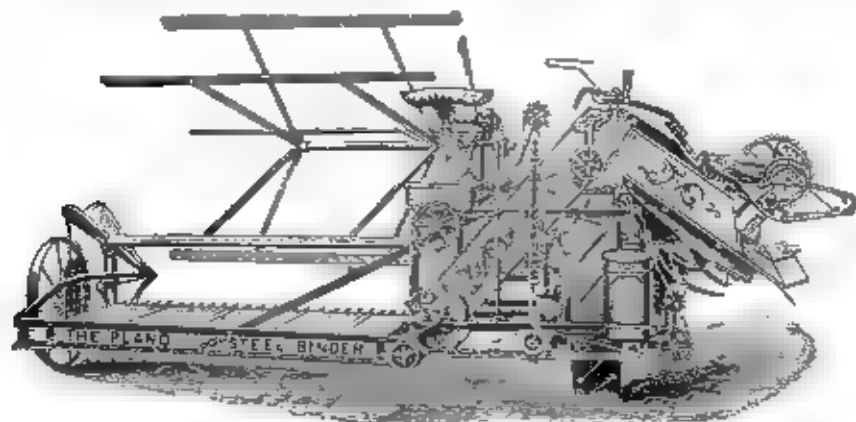
In 1883 the firm began the manufacture of their now celebrated Mikado wagons which are claimed with justice to be the best light road wagons for general purpose in the market. These wagons are the result of many experiments on the part of Mr. Hunter to produce a superior wagon for his own use, and upon

accomplishing the desired end their manufacture for sale was commenced. The first year the firm made and sold only four wagons the second year six the third year eight the fourth year one hundred and eighty and the present year they will manufacture at least five hundred. Since their first introduction they have been greatly improved and new designs have been issued until at present the firm are making them in several different styles with or without leather tops or canvas tops one and two seat and also one-man speaking wagons and pony wagons. The interiors used in these wagons are all first-class material and the iron work and they are strictly the product of hand skilled labor. Their wagons may now be found in nearly all the States of the Union, from Maine to California.

### J. F. McCANDLESS & CO.

**Farm Implements, Carriages, etc., City Building,  
South Fourth Street.**

The demands of an agricultural community such as looks to Terre Haute as a source of supply for improved farming machinery are well supplied by the house of Messrs J. F. McCandless & Co., which was instituted the present year by J. F. McCandless and John Kieckler though this date by no means in-



dicates the experience of the firm in the business since Mr McCandless has been engaged in the same line in this city for the past eighteen years at another location. The firm have extensive warehouses on the ground floor of the City Building where they carry a full and complete stock of farm implements and machinery wagons carriages buggies etc. They are sole agents for the market for the celebrated Plano Reapers, Mowers and Binders, the P. P. Mott Cultivators, Drills, Harrows, Hay Rakes and Cider Mills, the Springfield Manufacturing Co.'s Engines, Threshers and



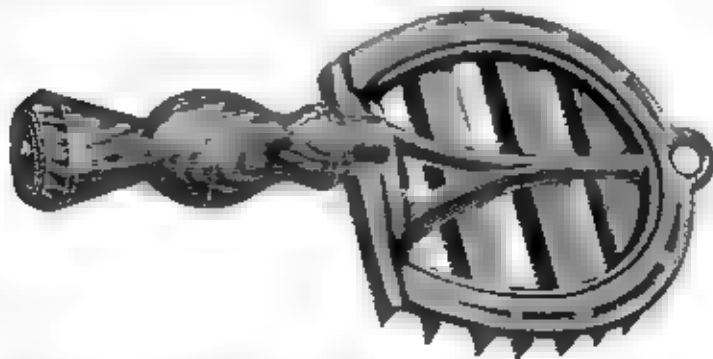
straw stacks, the Roney Manufacturing Co's Engines, the Superior Drill Co's Drills, the S. M. Beer and Cask Plows, the L. P. White Manufacturing Co's Wagons, Carriages and Cows, and Creamer Scott & Co's Carts and Road Wagons, as well as many other substantial improvements, giving the labor of the farmer a lift. The long experience of the management enables them to offer the best in the market at lowest prices, and the high reputation of the firm states that large business will be attracted to the most extensive and growing trade and make it a prime factor in the commercial resources of Terre Haute.

### NATIONAL STATE BANK, 431 Wabash Avenue.

The National State Bank of Terre Haute is the oldest bank in the city and the second oldest national bank. It was originally established in 1836 as a branch of the State Bank of Indiana and was reorganized in 1839 at the expiration of its charter as the Bank of the State of Indiana. In 1862, taking advantage of the National Banking laws, it became the National State Bank and its charter was renewed in 1884. From its inception to the present time it has steadily maintained an excellent credit and reputation, annually adding to its resources and usefulness. The officers of the bank are: President Preston Hussey, Cashier Charles M. Warren, and Directors Preston Hussey, W. Berent, W. S. Rea, Theo. H. Taylor, Sr. and A. J. Crawford, men whose high standing as merchants guarantees of the sound and safe discharge of important trusts and of the future prosperity of the institution. What Terre Haute had a century has been a model of financial and excellent management. The officers are with the full esteem of the community, the institution is still growing, popular favor and influence. A feature of the bank worth a note is the ready service of its officers. Mr. Preston Hussey, who has been president of the bank since 1884, has been continuously connected with it since 1861, having commenced as a clerk and serving his first position as clerk of the bank before he became its president. A general banking business in all its details is the subject of careful looking after, accounts and collections, are settling trade of private parties. The correspondents of the bank are the National City Bank of New York, the First National Bank of Chicago and the First National Bank of Cincinnati. From the last annual statement of the bank we learn that its capital stock is \$200,000, its surplus and undivided profits are \$54,100, its deposit account is \$277,784 and its total resources are \$521,184, a showing that is its own best commentary on its management. The record of this old institution and its high standing which both its managers and the community have every reason to be proud and worthy its business policy is seen upon a study of its resources. We are fully justified in our opinion that it is a prompt and liberal extension to the industrial development of Terre Haute's resources.

**FROEB BROS.,**

**Wholesale Dealers in Saddlery, Hardware, Horse  
Furnishing Goods, etc., 19 South Fifth Street.**



Among those houses which have risen to deserved prominence by their industry and enterprise of their proprietors is that of Messrs. Froeb Brothers, whose business, as they deal with their principal variety of goods of a variety and low occupying position among the leading houses of the kind in the West. The business was originally founded in 1876 by Messrs. Watkins & Smeghter, and after several changes came to the possession of the present firm in 1878. They occupy a four-story building 30-120 feet in dimensions as the headquarters of their trade, where they carry a heavy and complete stock of saddlery and worn leather, collars, trace chains, whips, harnesses, robes and horse furnishing goods of all kinds from the cheapest material to the most expensive goods of this class. All goods are produced direct from the manufacturers in large quantities and as the business of the firm is entirely a wholesale one the greatest inducements and advantages are offered to the trade. Their operations covering this and the adjoining States. The members of the firm, Fm. and Francis O. Froeb, are both progressive business men and closely identified with the industrial activity of Terre Haute. The career of this house has been particularly a large factor of the commercial interests of this city, and far readers both at home and abroad are amply justified in regarding the greatest contribution both to the firm and their master passed stock.

**JOHN A. JUERCENS,**

**Farm Implements, Wagons, Carriages, etc., 120  
and 122 South Fourth Street.**

The enterprise of Mr. John A. Juercens established in 1876 is one of the most and best known of the kind in Terre Haute and it enjoys a large and growing trade that extends throughout this and the adjoining counties. The facilities of the house consist of a commodious warehouse where is always to be found a large and

complete stock of improved labor-saving machinery for agricultural purposes as well as wagons, mowers, carriages, etc. Mr. Jorgensen is sole agent in this city for the Buckeye Mowers, Reapers and Binders, which are regularly claimed to be the most perfect machines of the kind in the market and have a worldwide reputation; also the Brown Mower and Case Cultivators, the Massey Plow, the celebrated Fast Farm Wagons, and Hay Cuck Bros. St. Louis Carriages. All his products are produced expertly, first hands and are sold at manufacturers' prices, and the liberal and far-reaching business policy upon which he has always been conducted is so well known to the most persistent and discerning customers. Mr. Jorgensen is an enterprising and progressive business man, so well known for the value of his products and his aim is to supply only the most reasonable and reliable goods in his line.

### AMERICAN WHEEL CO.,

**Manufacturers of Wagon Wheels, 13th Street and  
9th Avenue. Main Office, Chicago, Ill.**

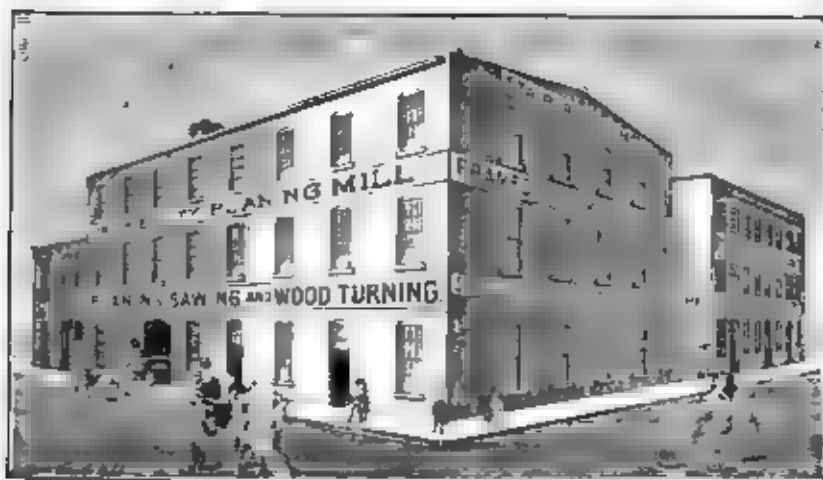
In the northeastern corner of Terre Haute, on the lines of the Erie Railroad, at Chicago & Eastern Illinois River is located one of the extensive manufacturing plants of the American Wheel Co. This industry was originally started in 1880 and has ever since been one of the growing and profitable industries in the local development of Terre Haute. In December 1889 the American Wheel Co. was incorporated with a capital stock of \$200,000, and succeeded to the business of the Keosauqua Manufacturing Co. of this city, which company previously operated the Terre Haute plant. The American Wheel Company operates a number of other similar establishments located at Hartsville, Ind., Samburg, Ky., Coon Jackson, Mich., Indianapolis, Ind., Wapakoneta, Ohio, Canonsville, Ohio, Carthage, Ohio, and West Chester, Pa., the entire output of which represents an enormous production and adds greatly to the industrial output of the counties in which the plants are located. In this city about three hundred skilled workmen are employed at the plants employing all kinds of light and heavy wheels for vehicles. The works cover an area of seven acres, the buildings are substantially constructed of brick and are fully equipped with all the latest improved machinery and tools known to the trade and are operated by a 200-horse-power steam engine. The works are entirely self-contained every operation from the receipt of the logs to the shipment of the finished wheels being accomplished on the premises, and while the cost of production is the same as at a factory, the highest possible efficiency is also attained. The trade of the company extends to all parts of the United States as well as a great part of the territories of their products, which are strong, durable, economy and efficiency are annually increasing the demand.





community. He devotes his whole personal attention to all the interests of the business and the splendid success resulting from his efforts may be attributed to a strict and energetic carrying out of a well planned and tested system of an efficient and profitable sale for every want of the masses at the lowest possible prices.

**CLIFT & WILLIAMS CO.,**  
**Manufacturers of Sash, Doors, Blinds, Mouldings,**  
**etc., Corner Ninth and Mulberry Streets.**



This enterprise was founded in 1861 by Clift & Williams who were succeeded by Clift, Williams & Co. in 1880 and then taken over by the present company in 1888. The extensive and modern plant of the company occupies an area of 170x240 feet upon which are erected a three story and 100x200 feet and a two story warehouse and 100x400 feet the building is connected by a covered bridge at the second floor and the whole forming one of the most complete establishments of the kind in Indiana. The mechanical equipment embraces all the latest approved machinery suitable for the operation by a 100 horse power steam engine and the plant is connected by a belt to the trunk lines of the road, thus the most convenient receiving and shipping facilities. Employment is furnished for about seventy five skilled workmen are the trade of the company. Goods generally brought out from all the nearest points are being taken to distant markets. The products of the company consist of sash, doors, blinds, mouldings, stairs, banisters, awnings, etc. general work of all kinds a specialty being also made in hard wood, inside finish for buildings, iron wood, mantels, etc. The officers of the company are J. H. Williams, President and M. C. Williams, Secretary and Treasurer. The enterprise is an important factor of the industries of Terre Haute and it is as pronounced as it is well-merited.

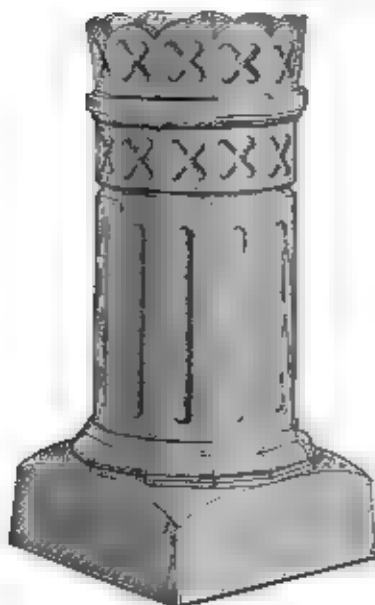
**THE BRADSTREET CO.,****Mercantile Agency, Room 3, McKee's Block.**

The Bradstreet Co. is the leading representative of the great system of mercantile agencies in the country. It was instituted in 1879 and has since established its main offices at the principal cities of the United States and the great European States. Its influence has extended to correspondents with all civilized countries of the world. Many of our leading stores, banks and respectable contractors to the State and cities of the country and business of their respective purchases of American products, either direct or through whose resources and trustworthy agencies are made known to the country's patrons and at the same time the firm's standing got American products prominently abroad. The company's extensive experience and enormous volume of reports put them on a weekly ground of trade transactions and information known as Bradstreet's, which has become the country and is everywhere recognized and noticed as an authority in these matters. The Terre Haute agency was instituted in 1882 under the management of Mr. George A. Ackert the present proprietor, who is well and favorably known to every merchant and merchant here and so satisfactorily amply serves as recommended to practically give this company the monopoly of the business in this city. The system is in accordance with the Bradstreet Co. is the most complete and correct known and should receive the careful attention of a whole store record.

**J. J. MURPHY,****Artist Tailor, 523 1-2 Wabash Avenue.**

Will fitting you with male garments is these modern days become indispensable to a man's style and comfort in Terre Haute, especially in the winter months, that from Mr. J. J. Murphy, who has a high reputation for the taste and skill in executing a proper fitting of clothes for gentlemen. At the above named address he occupies a comfortable and well supplied establishment well connected with the retail trade that in key cases is its resort when requiring first-class outer garments. Here a large variety of materials are shown which have been selected with a prudent watch, years of practical experience necessarily bestowed on the art. The latest novelties of the foreign goods imported directly for their own use. This enterprise was originally instituted in 1886, the present proprietor has no second to test his success. He has a public and has a thorough understanding of what is required to constitute a well managed and fashionable attire and for the quality, style and workmanship of the productions of this house cannot be excelled. At the same time the prices here are very distinguished by features of mod or to a full advantage which are the means of cementing pleasant and satisfactory relations.

**TERRE HAUTE COAL AND LIME CO.,**  
**Dealers in Coal, Lime, Sewer Pipe, etc.; Main Office,**  
**515 Ohio Street. Branches, Junction I. & St. L.**  
**R. R. and Lafayette Street, and 923**  
**East Main Street.**



As is indicated by its name the Terre Haute Coal and Lime Company is engaged in handling both at wholesale and retail coal of all kinds and masons building materials. The company, which is conducted under the management of Mr. J. W. Landrum, was formed in March, 1887, and is an outgrowth of the Coal Bluff Mining Company by which the enterprise was originally prosecuted, the latter company now confining its operations entirely to mining and shipping coal. The facilities of the Terre Haute Coal and Lime Company embrace the possession of two extensive yards for storing and distributing purposes and three offices and the trade which besides being largely local in character also extends throughout a considerable portion of this State

and Eastern Illinois. The company is the largest handler of coal at retail in this market and they practically handle all the anthracite coal that comes to Terre Haute. Their stock embraces anthracite, block, bituminous and blacksmithing coal, sewer pipe, lath, lime, hair, cement, fire-brick, chimney tops, tiling, etc., all of which are received direct from producers in large quantities and are offered to the trade at lowest prices. They are sole agents in this city for Dephi, Oakalla and the best grade Huntington Lime and their stock is equal to any demands that may be made upon it. Ten assistants and six teams are employed in the conduct of the business and all orders are filled with the greatest promptness.





Mr. Laurin has been connected with the enterprise since its inception. It is a progressive business that seeks to afford to trade and commerce the most advanced modern means. The facilities, equipments and resources of this company are such as to put it at the head of the ranks in Terre Haute, the State and the important advantages they have to offer to the industrial interests of Terre Haute. Their production and commerce is a testament to the fact that they achieve their desired success they have achieved.

**TERRE HAUTE SHOE CO.,**  
**Manufacturers and Jobbers of Boots, Shoes and**  
**Rubbers, 620 Wabash Ave.**

The wholesale trade of Terre Haute is one of its most prominent and progressive features and it year by year increases to its facilities. One of the most recent additions to its equipment is the Terre Haute Shoe Co., which was established and commenced business January 1, 1889 and has since become an important factor in the shoe trade of this city. It carries a large part of the shoe trade of this city and gives an opportunity for future development in the future. The company's headquarters are located in three floors each 32 x 40 feet in dimensions where they carry a full and complete line of fine and fashionable grades of boots, shoes and rubbers for men, women and children suitable for the general trade in this country and of which are furnished to dealers at moderate prices, lowest prices and in quantities to suit. A specialty is made in carrying the old and well known Boston Rubber Shoe Co.'s rubbers which are unquestionably the best goods in the market and are everywhere recognized by the trade and consumers. The company offers the trade throughout the territory covered the advantages of prompt shipment, large assortment of staple goods and opportunities to sort up sizes and quantities. It is impossible to know where orders are made or are sent at points where both ample resources of the company insure a large stock from which to make selections and the lowest possible prices. That these facts have been duly appreciated is evidenced by the success of the enterprise in spite of the strongest competition from its neighboring cities. The proprietors of the house are Messrs. W. S. M. Nary, Charles B. Griffith, J. H. Odell, Elisha Hayes and Robert C. Mears. Messrs. Hayes and Odell are the well known wholesale dry goods merchants of this city and the others are the active managers of the business and are specialists in progressive business. The success of the Terre Haute Shoe Co. is widely recognized as the outcome of the most efficient business methods and the efforts and therefore none who have received the support of so wide a section of the boot and shoe trade of the country can be a surprising company.



### EDGEWOOD STOCK FARM, W. R. McKeen, Prop., Terre Haute, Ind.

Mr. W. R. McKeen's Edgewood Stock Farm is one of the places of interest for all strangers visiting Terre Haute. It is located just two miles from the city on the National road, immediately opposite the Vigo county fair grounds, thus affording the use of one of the fastest mail tracks in the country. The farm contains 500 acres, a goodly number of shade trees, abundant trees offering a delightful retreat for the one hundred or more superior race horses which include the purest strains owned by Mr. McKeen. The barns are commodious and well maintained, provided with roomy well ventilated box-stalls and an abundance of good grass and water is available.

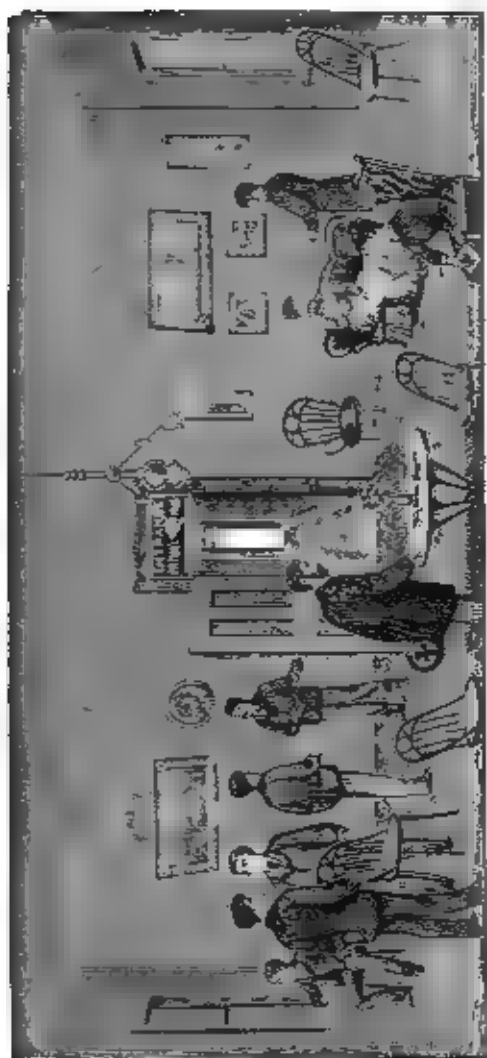
The celebrated stallion, Medican, was formerly at the head of the stud of this farm. He died in February, 1889, leaving however a grand array of colts to perpetuate his memory. The stallions now on the farm are Jersey Wilkes with a two-year-old record of 2:24, Edgewood with a two-year-old record of 2:28, and McKeough sired by Robert McGregor with a two-year-old record of 2:51.

Among the other favorites represented at Edgewood are sons and daughters of Dictator, Belmont, Egbert, Cavalier, Wedgewood, Panzer, Mammo, Patchen, Hammer, King Rene, Robert McGregor, Medican, Jersey Wilkes, Socrates, Wilkes Boy and many others.

Visitors are cordially invited to inspect the highly bred stock at Edgewood, which will be cheerfully shown by the superintendent in charge.

### I. W. GRIFFITH, Manufacturer of Flour Barrels, 605 to 617 Second Street.

The milling interests of Terre Haute have also given rise to important industries dependent on their prosperity for success, and characteristic of these is the slack barrel factory of Mr. I. W. Griffith, which he founded in 1883 and has since conducted with prosperity and success. The plant covers twenty lots and is contiguous to the railroad system of the city, the buildings two in number being suitable for the purpose. Twenty-five skilled coopers are employed, the products being hand-made flour barrels and the annual output is about 100,000 barrels, the majority of which are used by the Haddock Milling Co. for their coarses. Mr. Griffith is an experienced manufacturer and a progressive business man, also assisted by Mr. Theodore Stone for men, in the production of first-class barrels. The enterprise is a prominent feature of the industrial resources of the city and is fully worthy of the success it has achieved. The house is now a sojourn for the manufacture of coiled hoops, and is now ready to receive orders for the supply of the trade in a short time, as it is in the market for the purchase of raw lumber suitable for that purpose.



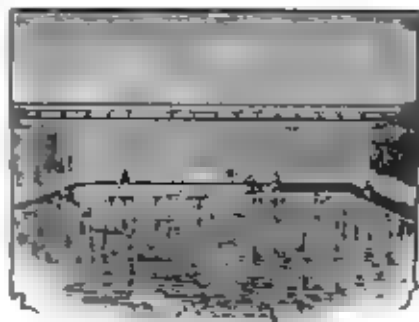
Parlor--Magnetic Mineral Springs.

**MAGNETIC MINERAL SPRINGS,  
Bath House and Natatorium foot of Walnut Street.  
Established 1871.**

The Magnetic Mineral Springs of this city which have since acquired a national reputation on the property of many mineral springs were first discovered in 1871. The water is highly saline and is taken from a well, which is located at a depth of 200 feet from the surface. The water flows in an unfailing supply and reaches the air at a temperature of

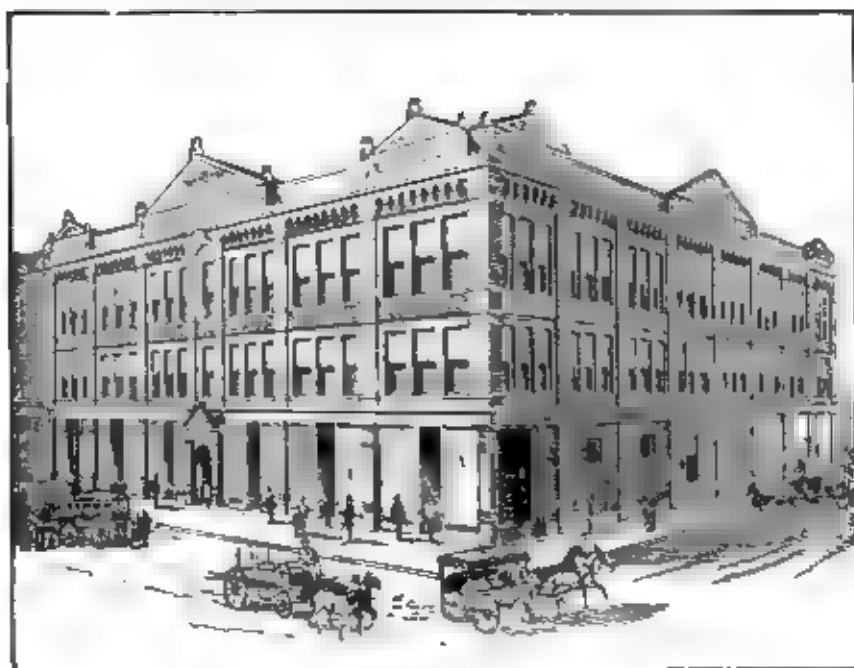


MAGNET MINERAL SPRINGS



NATATORIUM

85° Fhr. The use of this water for bathing purposes and taken internally in connection has proved in thousands of instances a sure and radical cure for all kinds of skin diseases of whatever character or from whatever cause. Many great sores, ulcers and painful diseases are rapidly healed and cured by simply bathing and drinking the water and it is the only water in the world that will cure all cases of skin diseases without the use of any other remedy. It also cures cancer, rheumatism, paralysis, catarrh, dyspepsia, kidney and liver diseases and many other diseases to which man is heir and it is unquestionably the greatest blood purifier ever discovered. Thousands of persons have been cured of the worst forms of elephantiasis and it never fails in any case where the patient persists in its use and in many instances one or two baths procure relief. For the accommodation of the patients management has erected a modern bath house having forty six tub baths, rooms, four shower bath rooms and eight steam bath rooms, all with hot and cold water and thirty three plunge bath rooms. Convenient and handsomely furnished waiting rooms and cooling rooms have been provided and the attendance and service is first class. The effect of this water is immediately apparent, a tentative and free and its use is highly endorsed by the medical profession as well as the thousands who have experienced the results of its wonderful properties. Though no great effort has ever been made to extend the reputation of this water as has been done with springs in other more distant sections of the country, its merits are beyond comparison with those of any other locality in the world and sufferers everywhere would be well to write for circulars and testimonials, which will be freely furnished on application.



MCKEE'S BLOCK.

**DR. E. A. GILLETTE,**  
**Dentist, McKee's Block, Cor. Wabash Avenue and**  
**Seventh Street.**

The science of dentistry has kept steady pace with the progress of the age in all branches of the liberal professions, and American dentists are everywhere recognized as the most skillful in the world. Terre Haute is the headquarters of Dr. E. A. Gillette, who for the past six years has successfully practiced the science of dentistry here in its most advanced phases. His elegant and commodious parlors and operating rooms are crowded with all the most improved dental appliances and nothing is lacking that could possibly aid in the swiftest and most perfect execution of the work. Dr. Gillette is an accomplished and enthusiastic member of his profession, and practices dentistry in all its branches, giving special attention to the care of children's teeth, upon which subject his fertility of thought and attention is paid by average parents, thus thoughtlessly causing unnecessary loss by decay and otherwise upon them when they grow older. As it is a well known fact, owing to the habits of food consumption, are necessarily in need of the services of a reliable dentist more or less frequently, and such a one as Dr. Gillette, who may be said to occupy a place at the top of the ladder in his profession to which position he has attained by reason of his steady industry and conscientious and close application to the most advanced principles of his art.

**ROBINSON, ZIMMERMAN & CO.,**  
**Wholesale Dealers in Notions and Furnishing Goods,**  
**668 and 670 Wabash Avenue.**

Terre Haute's rapid growth is largely attributable to her perfect transportation facilities enabling her to reach all the business centers of the vast western and middle-western sections of territory and thus offering her a potential export and import opportunity. Her wholesale trade is therefore a most important feature and in the carrying of this and other goods the house of Messrs. Robinson, Zimmerman & Co. has found its location best. A leading and progressive city not only controlling a large trade that naturally belongs to this city, but by reason of the energy and efficiency of its management has also been doing up for the trade that nearly populates the entire west. The house was established in 1881 by H. Robinson & Son, the present firm having succeeded to the business in 1888. They occupy a three-story and basement store 42 x 116 feet and a spacious grocery wing with a hydraulic elevator and a very effectively arranged and handsomely decorated thoroughfare. Here they carry a complete and judiciously selected stock consisting of dry goods and kindred notions, underwear, furnishing goods, jewelry, fancy goods, etc., reported by the general trade in this section all of which has been procured direct from the manufacturers at the best and is offered at prices well below the prevailing market. Experienced assistants are in possession of the several departments of the business and being a part of the traveling staff, they will represent the firm on the road. The business is carried on by the firm's salesmen of the populous territory that looks to Terre Haute for supplies and thus the house maintains its prominence and leading position among the business of north and progressive management for a city so far inland. Its position as a place of such an extensive and varied conduct of commercial enterprise.

**NATIONAL HOUSE,**  
**Heinly & Watson, Proprietors, Cor. Wabash Ave.**  
**and South Sixth Street.**

The National House has been a popular home for commercial men and tourists for many years and has been so for the last twenty years. For the coming season, however, so many friends and patrons will hereby recognize, so great has been the change, as to be the result of many improvements suggested. The hotel is now provided with all the conveniences and luxuries that go to make up a first-class modern house. The floors and lobby are of the granite floor and are handsomely decorated and embellished as are also the reading room, the library and other public apartments. An elevator runs to all the floors and the seventy-three rooms for guests are provided with electric bell service, are well lighted and ventilated and have been redecorated

and newly furnished. The hotel now presents a most attractive appearance and has everything required for the comfort and convenience of guests. The cuisine and service is a treat can be desired in the tables are bountifully spread with both substantial and delicate of the season. The rates are but two dollars per day and upwards according to the location of rooms, and special rates are made to those remaining for any considerable time. The proprietors are Messrs. Anderson W. Henry and Robert G. Watson who also conduct the Eliza House at Danville, Ill., the New Clinton House at Kokomo, Ind., and the Arlington Hotel at Clarksville, Tenn. Mr. Henry resides at Danville, Ill., and manages the Eliza House and Mr. Watson who is also the secretary of the Terre Haute Trotting Association, manages the National House here. Both are well known to the public as courteous gentlemen, desirous to do everything possible to enhance the comfort of guests. Terre Haute is now not behind her sister cities in the matter of hotel accommodations, as any one can perceive by a longer or shorter stay at the popular National House.

### C. W. CARICO,

**Livery, Sale and Boarding Stables, 24 N. 3d Street.**

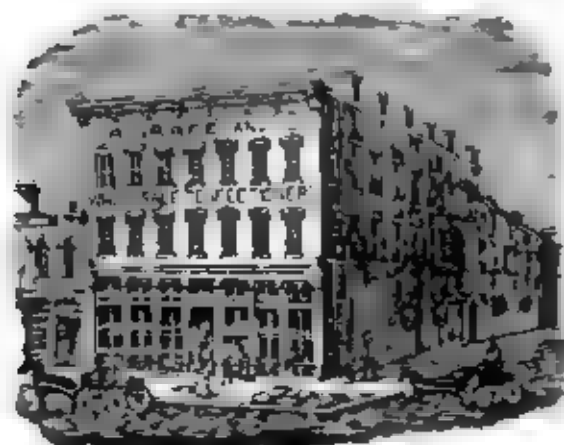


The livery and boarding stable of Mr. G. W. Carico has long been an important accession to the general accommodations of this city, and it is one of the most important of the kind in Terre Haute. The premises are commodious and well adapted for the purpose and are provided with every accommodation and facility that would benefit patrons.

Mr. Carico has a large number of stylish carriages and horses to let for pleasure-driving and for business, and first-class carriages, hacks and coupes are furnished with careful and experienced drivers for parties, weddings, calls, funerals, shopping, etc. An important department of the business is boarding driving and other horses, the best of care being given the stock by experienced hostlers under the supervision of the proprietor who is a noted horseman and is the owner of several fine blooded stallions and trotting horses. He is also the agent in this market for the sale of the celebrated Fraser road carts which are by far the best vehicles of the kind made. Business men and others are invited to inspect the accommodations offered here for horses. Under its enterprising management this stable has attained a foremost position in the community and the city has every reason for congratulation upon the possession of so well-regulated an establishment.



**A. GRAFE & CO.,**  
**Wholesale Confectioners and Manufacturers of**  
**Soap, 34 N. 6th St.**



The wholesale trade of Terre Haute is one of its most prominent features, and the enterprise of Messrs. A. Grafe & Co. is one of the representatives of the confectionery and fruit department of the trade. This house was established in 1887 and has since ac-

quired a large trade throughout a large part of Indiana and Illinois. The firm handles all kinds of confectionaries foreign for its agents and takes the works of other manufacturers as well as handled by the trade and the facilities for supplying these goods are of the most excellent character. A part of part of the business of the firm is the manufacture of candy and fruit soaps, which under the names of the AXE Candy soap and the Wonderful toilet soap are already becoming widely and favorably known to the trade in this section.



The Wonderful toilet soap in no way belies its name, since it is by far the most wonderful soap ever put on the market for its

monumental properties in the cure of skin diseases, for softening the complexion, softening the skin, and for general toilet purposes. Numerous testimonials as to its wonderful effects from well-known citizens can be seen at the office of the firm, and it is now as a necessity in every family. The firm is now prepared to bid ad clients promptly, and so merits the patronage of the trade.

### **CITIZENS' GAS AND FUEL CO., Manufacturers of Fuel Gas, 30 South 6th St.**

Although probably outside the natural gas belt of Indiana Terre Haute has every advantage in the way of cheap fuel gas that it possesses to any of the so-called "gas towns" derived from the production of the Citizens Gas and Fuel Co. which was incorporated in 1889 and is now prepared to turn out a volume with gas for the domestic and manufacturing purposes at the remarkably small cost of 15 cents per thousand feet. This comparatively low rate is due to the patent secured from the Terre Haute Co. which was secured by a series of experiments they have demonstrated that at the price of their gas for domestic purposes, the cost is less than any other available fuel, while for power purposes by using gas or gas it is cheaper than either water or electricity. The gas is now exhibited at the company's office and at the Board of Trade room, where both its heating and illuminating powers may be investigated. The company is now laying its mains in the principal parts of the city and before the summer is over will have upwards of twenty miles ready. The gas is being largely used already, and with the most satisfactory results. The enterprise is one of the leading attractions of the city to those looking for industrial attractions. The officers of the company are Messrs H. P. Towse, Pres., Arthur H. Mann, Vice Pres., Frank M. Kery, Treas., Wilard Kolder, Secy and J. R. Kennerl Sept. and Manager, gentlemen whose names are a guarantee of successful and energetic management.

### **WEY BROTHERS, Marble Monuments, 215 Walnut Street.**

Terre Haute is fortunate in the possession of a firm skilled in the production of marble and granite monuments of a highly artistic character. This firm is that of Messrs Wey Bros. who have been established here since 1882 and have since built up a large and growing trade extending throughout the city and vicinity. Their facilities embrace a two-story brick warehouse and shop, where they furnish employment to a number of marble and granite cutters and also show a large assortment of finished monuments, headstones and tablets, which bear the marks of artistic design and workmanship. Monuments produced by the firm are to be found in all the principal cemeteries in this vicinity and the services of the firm are in constant and increasing

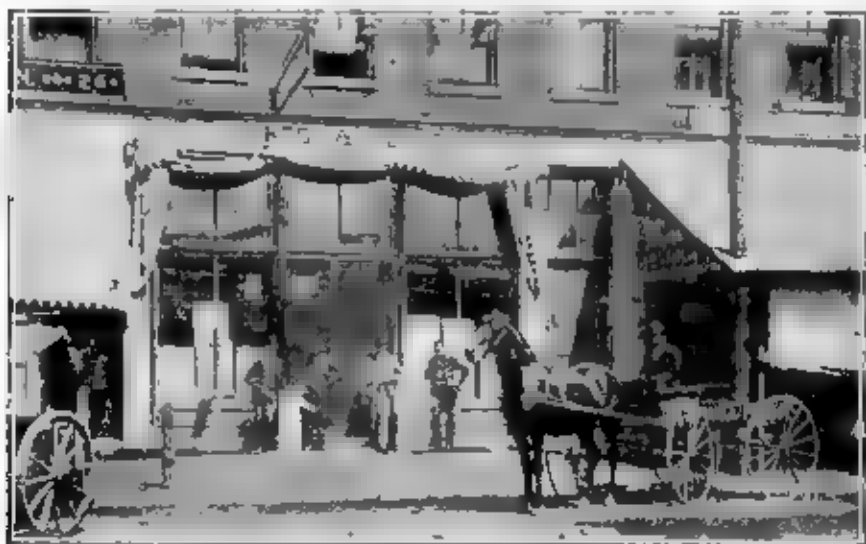
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**JAMES HUNTER & CO.,**  
Shirt Makers and Men's Furnishers, 523 Wabash  
Avenue.

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**HUGHES & LEWIS,  
Interior Decorators, and Dealers in Wall Paper,  
Curtains, etc., 28 South Fifth Street**

The decoration of interiors has of late years received a wonderful impetus in this country, and in this respect the House of Messrs. Hughes & Lewis occupies a prominent position in Terre Haute. The enterprise was instituted in 1887, and has since accomplished a vast amount of work in its special line in this vicinity. The facilities of the house are unsurpassed, and embrace the employment of fourteen skilled decorators and workmen, all of whose operations are supervised by the members of the firm. The firm do every description of interior decorative work in fresco, cornice tinting, paper hanging, etc., and carry a



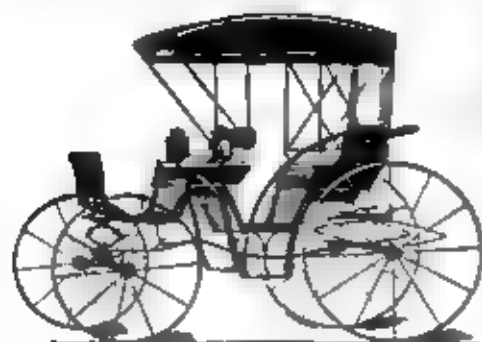
large and complete stock of all the latest novelties in wall papers, window shades, shade rollers, etc. A specialty of the firm is contracting for the embellishment of private residences, public buildings, churches, etc., and the designs worked out by them are notable for originality of effect and the evidence of craftsmanship. The firm have just completed the decorations in the National Hotel and Sages' dining-rooms and conference-rooms, and a large amount of artistic work on walls and ceilings in many of the most elegant private residences in this city and vicinity has been accomplished by them. The members of the firm, Messrs. Geo. H. Hughes and M. E. Lewis, are both experienced mural decorators, and Mr. Hughes has been engaged in the business for the last sixteen years with large houses both in St. Louis and this city. Those requiring their services may be assured that this enterprising firm will be found prompt, reliable and far-reaching, and that all work accomplished by them will withstand the most severe criticism.

**F. C. FISBECK,**  
**Furniture, and Picture Frames and Mouldings, 311**  
**Wabash Ave.**



One of the leading and representative houses in this city devoted to the furniture trade is that of Mr. F. C. Fisbeck which was founded in 1881 by Probst & Fisbeck, the present proprietor succeeding to the sole control of the business in 1889. Ever since its inception this house has received a moral and substantial patronage and has achieved a widespread popularity and prominence for the excellence of its stock and the honorable methods with which its business has been conducted. The premises occupied are embraced in a three-story and basement building, erected in 1899, which is the largest building of the kind and is one of the finest store-rooms in Terre Haute. The first and second floor, devoted to show rooms, possess every convenience for the display of the wares and the third floor is used for manufacturing picture frames, the house being headquarters for all kinds of picture framing and interior moldings. The stock of furniture is large and complete and embraces everything for the parlor, hall, bedroom, chamber and kitchen. All the goods are the best of their kind in the market and they are supplied at prices remarkable for moderation. The trade of the house, while being largely local, also extends into neighboring counties and is annually increasing in volume. Mr. Fisbeck is a well-known and energetic business man and his success has been attained by an unwavering devotion to a straightforward and honorable business policy and the sale of such furniture as could be classed thorough, reliable and satisfactory to patrons.

**JACKSON & MUEHLENHARZ,**  
**Manufacturers of Buggies and Wagons, 200 and**  
**202 South Second Street.**

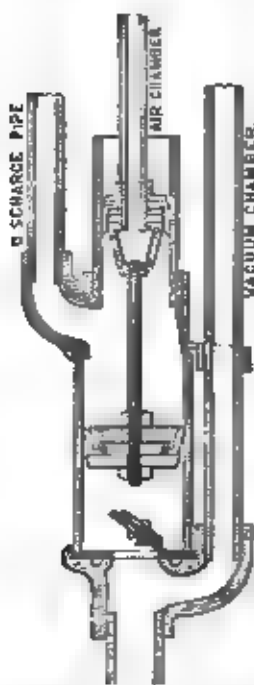


A prominent and well-known house, devoted to the manufacture of buggies, light carriages and business wagons to order, is that of Messrs. Jackson & Muehlenharz, which was established here in 1880 and has since acquired a high reputation for the superiority of their output. The factory is a two-

story frame building 35 x 100 feet in dimensions which is equipped with all necessary tools and appliances for the work in hand and furnishes employment to about five skilled workmen. The house does a large custom trade and the carriages, buggies and wagons under its care are of the best materials and warranted to prove satisfactory in every respect. All the goods of this house are the product of hand work and particular attention is given to jobbing and repairing in all its branches which is done in the best manner and with promptness. In speaking of the jobbing and repairing department of this firm it is safe to say that they are unequalled by any similar concern of its size in the city. The principal members of the firm Messrs. Charles H. Jackson and Fred Muehlenpaz, are both practical and expert carriage builders giving their personal attention and serving to all the operations of the business and may be quoted as honorable and energetic business men and we commend them to the patronizing public in general.

### STUBBS BROS. & CO.,

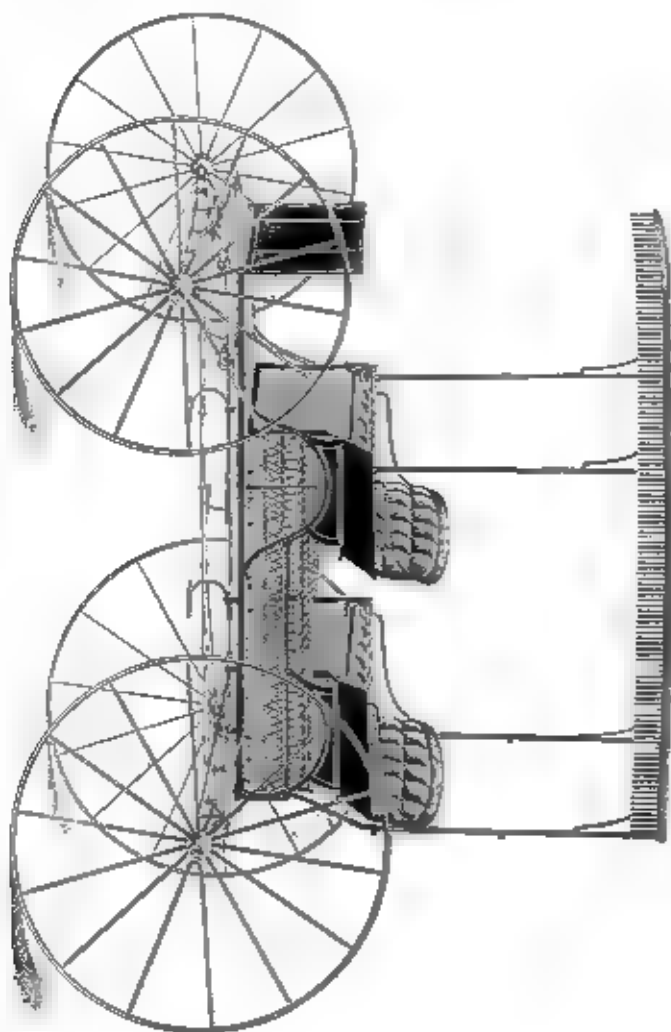
Dealers in Pumps, 420 Ohio Street.



Sectional view of the working parts of New Champion Force Pump.

The demand for pumps of all kinds and driven wells in this city and vicinity is well supplied by the enterprise of Messrs. Stubbs Bros. & Co. which is the most extensive of the kind in this section of the State. The formation of a large part of the State is such that necessitates the use of wells for procuring water, and this firm is provided with all facilities for putting down driven wells, which is done after the most economical methods and in the most scientific manner. The firm also deal in wood, iron, stone and chain pumps, and are agents for the Champion Force Pumps and Marvel Wind Mills and they carry a large and complete stock of these goods at all times, which are procured direct from manufacturers and are sold to consumers at lowest possible prices. A specialty is also made in repairing pumps. The firm have a team on the road making sales and deliveries in the country, and shipments are also made direct from the ware-rooms. The active managers of the business are Messrs. Frank P. and Charles Stubbs both enterprising and successful business men, whose success in this field of industry has been as prominent as it is well merited.

**FOUTS, HUNTER & CO.,**  
**Manufacturers of Mikado Wagons, 121 South Third**  
**Street.**



For description of business see page 117.

**FORD & OVERSTREET,**  
**Merchant Tailors, Clothiers and Mens' Outfitters,**  
**521 Wabash Ave.**

This leading and reliable tailoring and furnishing establishment has for many years occupied a high position in the commercial resources of Terre Haute, and is deservedly popular with those most fastidious in matters of elegant wearing apparel. The house was originally founded by Mr. A. C. Ford, the present firm having been organized early the present year. Both gentlemen are thoroughly experienced in the business to which they devote their close personal attention, and no other concern in the city carries so large and varied an assortment of fine imported wools and cloths for gentlemen's garments. The attractive and comfortably located parlors contain a large stock of fine ready-made clothing as well as men's furnishing goods to which careful attention is given in supplying the best grades. The trade of the house is derived from the city and vicinity, and those who desire the best fitting and most carefully made clothing can find the same here at prices as reasonable as the garments are excellent. Mr. Ford was formerly an extensive wholesale manufacturer of clothing in another city, and Mr. Overstreet is still engaged in a similar enterprise at Spencer, Ind. Both are progressive merchants, solicitous for the welfare of patrons, and all their operations are characterized by enterprising energy and fair dealing.





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